NATIONAL ENDOWMENT FOR THE HUMANITIES

CONSULTATIVE GROUP NEH-STATE COUNCILS PARTNERSHIP

Friday, April 8, 1994 2:45 p.m.

Henley Park Hotel
Eton Suite
926 Massachusetts Avenue, N.W.
Washington, D.C.

PRESENT:

Sondra Myers Sheldon Hackney Robert Cheatham Donald Gibson Kenneth L. Gladish John Hammer James Herbert Arnita A. Jones Anita May Thomas H. Roberts Marsha Semmel Carole Watson Patricia Williams William Wilson Ann Young Elizabeth Young Jamil Zainaldin

PROCEEDINGS

MS. MYERS: Thank you, everyone, for being here.

And we can thank the weather for making it possible for us to be here, although we did -- I think the good weather made us lose one of our friends. Everett Fly won't be here at all.

Others are on their way. Bob Young is going to be late.

MR. HACKNEY: Explain that. Does that mean Everett's gone fishing?

MS. MYERS: It means Everett is a landscape architect and the weather is very important to his work, and I understand that he had some trees to plant. But I haven't heard that officially yet.

But in any case, I think you all know the gentleman to my left, our chairman, and you know about his talk at the federation meeting and the commitment he made to advancing the partnership between the NEH and the state councils.

But I think there may be some in the room that he doesn't know, so I'd like for us to introduce ourselves now, before I turn it over to Sheldon for some remarks. Liz?

MS. ELIZABETH YOUNG: Thank you, Sondra. I'm Elizabeth Young. I'm a Virginian and at one time served on the Virginia Council and was chairman for two years.

1	MR. WILSON: Bill Wilson, former chair of the
2	Vermont Council.
3	MS. WATSON: Carole Watson, director of the
4	Division of State Programs.
5	MR. HERBERT: I'm Jim Herbert. I'm director of the
6	Division of Education.
7	MR. ZAINALDIN: I'm Jamil Zainaldin. I'm with the
8	Federation of State Humanities Councils.
9	MR. GIBSON: Don Gibson of NEH.
10	MS. SEMMEL: Marsha Semmel, director of Public
11	Programs.
12	MS. MAY: I'm Anita May. I'm executive director of
13	the Oklahoma Foundation for the Humanities.
14	MR. CHEATHAM: Robert Cheatham, director of the
15	Tennessee Humanities Council and chair of the Federation of
16	State Humanities Councils.
17	MS. MYERS: And our court reporter, Barbara Smith.
18	MS. JONES: Arnita Jones, director of the
19	Organization of American Historians.
20	MR. HAMMER: I'm John Hammer, director of the
21	National Humanities Alliance.
22	MR. GLADISH: I'm Ken Gladish, formerly the

director of the Indiana Humanities Council, just recently the new director of the Indianapolis Foundation -- a community foundation -- and a member of the Federation Board.

MS. MYERS: Thank you. Now Sheldon?

MR. HACKNEY: And I'm Sheldon Hackney, chairman of the NEH, and having a great time. I have -- I don't really want to say much. I want to listen mostly. But I am delighted that this meeting has finally come to pass because I think it has important work to do for the partnership that is going to flourish between the State Humanities Councils, the Federation and the NEH.

I have been doing a lot of traveling lately. I've been in Ken's footsteps. Just as he moved out of his position, I was there in Indianapolis just very recently.

MR. GLADISH: Not for an audit.

MR. HACKNEY: Oh, no. In fact, enjoying the advice that his successor, who had been there three days, I think, when I got there, with some help, undoubtedly, from you and your staff, had pulled together an interesting group to help me think about the national conversation about what it means to be an American, about American pluralism, which I have been doing a lot of.

And I have been trading on the hospitality of Anita May and Robert Cheatham, sitting there together. I've been in both of their back yards and have enjoyed that very much.

In fact, I had been doing a lot of traveling, as

Jamil knows, doing pilot discussions on American pluralism

with groups of people brought together usually by someone

that's active in the State Humanities Council as the director

of the state program, and talking with groups of people

active in public programming in the humanities, in one way or

another.

That has been enormously useful to me, in various ways. One is we've not yet completely done the planning for the conversation, the initiative. We're still working on that and hope to get more help from you on that later, not only today but later in the spring.

But it has given me a renewed sense or maybe a richer sense of the activity that is already out in the field, in the humanities, mainly stimulated and sponsored by the State Humanities Council. And I come back feeling very good about it, that, the humanities, and even about America. The people one meets in heartland America, wherever that is, on the East Coast or the West Coast or somewhere in

between -- Oklahoma, even, or Kansas, for goodness sake. 1 They have a sign in Kansas. 2 MR. HAMMER: MR. HACKNEY: They do, yes. But it does make you 3 feel good. Lots of people of goodwill with great good sense. 4 And I think a willingness to pitch into the conversation. 5 What I hope that this group can do this weekend is 6 to think carefully about the relationships between the NEH 7 and the various arms of the state humanities -- the councils and the Federation. And as Sondra's original letter points 9 out, there's a paragraph in that letter that sort of lists 10 all the nitty-gritty problems. All of those really ought to 11 come up on the table and be talked about in one way or 12 13 another. 14 And in fact, I think every, if we do nothing else this weekend, if we can get every irritant or every aspect of 15 this relationship up on the table so that we can sniff at it 16 17 and poke it a bit and see what it looks like, that would be 18 good. The importance of the relationship between the NEH 19 and the State Humanities Council is really hard to 20 overemphasize. My highest priority is to increase of the 21

NEH; that is, to increase the numbers of Americans who have

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the advantage of participating in humanities programs, who have the humanities enrich their lives in new ways.

There are lots of different ways to do that, but I don't think we can do it at all if we don't have a very active and imaginative and creative partnership with the State Humanities Councils.

So that's the task of the week, just to try to figure out how to do that. I'm not discouraged at all about this. In fact, I'm feeling very up and optimistic because I don't see any problems that we can't solve in one way or another, or at least compromise in one way or another, so that we can go forward together.

There's a great deal of strength that is in the maturing State Humanities Councils, as I'm learning it, and let's go do it.

MS. MYERS: Well, thank you. The chairman will be able to be with us for a little while this afternoon, and so I would suggest that this is a time to query him, if you would like, or make comments to him, because this is our chance to do that. And I think that that would be as good a way to start off as any.

Anyone like to start on that now, or make a

comment? Yes, Jamil.

MR. ZAINALDIN: Later on in the agenda, we'll be talking about the national conversation. I think it comes up at the end of tomorrow. And I wonder if maybe you have anything that you can tell us to help us prepare for our discussion as a group about ways that we can work together in that or -- what do you want us to think about between now and when we start talking about it?

MR. HACKNEY: Let me be minimal here, because I would love to have your ideas. The conversation is going to take only about 1 percent of NEH funds, but it's still probably the most visible new thing that the NEW is doing. So I think it's incredibly important and I'm spending a lot of my time -- maybe half my time is spent on that, which is disproportionate, if you will.

It is not the most important thing NEH does. We do wonderful other programs that need to continue. But the conversation is going to be important because it seems to be capturing a lot of attention from the national media. —

Things like the MacNeil Lehrer Report series on values is stimulated by the NEH conversation.

As I have poked around a little bit, I am

increasingly aware of what Jamil told me at the outset of this, that there's already a lot going on in the country, most of it stimulated or sponsored by State Humanities Councils, that could be seen as the conversation. That is, there are programs that take up the question of what it means to be an American and the problems and opportunities of American pluralism.

What I would like to do is to make sure that those programs are spread and stimulated and multiplied a bit. We have been talking about how the NEH might help. We don't have enormous amounts of money, so any monetary transfer to the State Humanities Councils is going to be somewhat minimal and modest, but maybe above insult and worth doing anyway. And we have been talking about where that money should come from, and that's still not totally resolved yet.

Whatever you want to say about that is, you know, worth saying this weekend. Or whatever you think the NEH can do to help State Humanities Councils be more active in the area of programming, in the area of American pluralism.

We are working on the guidelines for the Endowmentwide initiative now. There is a draft version of those in existence. Your advice about that would be most welcome.

1	We're also working on guidelines for the grants
2	program, which will be similar to the initiative. Your help
3	there also would be most welcome.
4	The film the RFP has already gone out.
5	MS. MYERS: The applications are coming in.
6	MR. HACKNEY: It's too late, if you haven't
7	applied.
8	MS. MYERS: If anyone wants to be excused, however,
9	you still have to do a proposal.
10	MR. HACKNEY: But the grants program and the
11	initiative, and whatever other ideas you can give us for
12	pursuing this idea and bringing as many Americans as possible
13	into the conversation, we're very interested.
14	MS. SEMMEL: I just wanted to add that we're also
15	very we're also exploring the most effective ways to
16	document those conversations that take place, and maybe some
17	ideas about that could come out by the end of the day
18	tomorrow, because we don't want to lose we want to capture
19	the kinds of activities that take place.
20	MR. ZAINALDIN: And document them in all kinds of
21	ways.
22	MS. SEMMEL: Mm-hmm, in the broadest sense of the

term.

MS. MYERS: But just to pick up for a moment on what Sheldon has said about the conversation, you in the states know very well that you have been successful in bringing people to the humanities table or hall or whatever, where others have failed. So it is -- you know, your advice in this area, when we get to that on the agenda, or throughout the two days, will be very valuable to us.

MR. HACKNEY: The thing that we have in the back of my mind that isn't at all resolved really kicks in about a year from now, so we've been vague about this. But after this program has been running for a while, after there have been a couple of thousand or so meetings, discussions around the country, after the documentary, the film has been shown and we do things around it and we repackage that in various ways for further use, what do we do then? How do we make this program, this subject ripple behind that? How do we give it a life that's beyond the initial meetings?

And secondly, how can we report back to the

American people on what has been said and what has been

heard? That's a more difficult task. And I would think

maybe the summer of '95, fall of '95, we should be ready to

say something about how the conversation has gone and what 1 2 points of view have been expressed. MR. CHEATHAM: Have you given any consideration to 3 how you're going to -- or how we're going to --4 MR. HACKNEY: I like that. 5 -- recognize those places in our MR. CHEATHAM: 6 society where the conversation is going on not under our 7 8 auspices? For example, the latest NCAA final two between Duke and Arkansas brought a lot of these issues to a head in 9 the world of sports, and it was very sophisticated. As soon 10 as I saw the opening of the finals, I thought of your 11 conversation and I thought this is what's going on right 12 13 here. I don't know whether you all know about that. I 14 don't know that I need to explain it. 15 MR. HACKNEY: Say some more. 16 MR. CHEATHAM: Well, Duke, as we all know, is the 17 18 white coach. Arkansas has a black coach. When sportscasters 19 speak of the Arkansas team, they continuously speak of the athleticism of the players, their speed. When they speak of 20 the Duke team they speak of their discipline, their 21 intelligence. 22

14 And the Arkansas coach was angry about this and 1 made some statements about this. The sportscasters came back 2 and said, "Oh, no, no, no." But, of course, the Arkansas 3 coach was right, and this is on all the sports pages, this 4 was going on. 5 This is the national conversation, and there needs 6 to be some way that we can infuse that. In this case, I 7 thought they handled in a fair way, and it came out very 8 9 well. MR. HACKNEY: Both the coaches did? 10

MR. CHEATHAM: Both the coaches and the NCAA all caught it in time and handled it fairly well. But that doesn't always happen.

MR. HACKNEY: That would be a wonderful opening gambit for a discussion. It leads into a discussion of stereotyping.

MS. MYERS: Anita?

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MS. MAY: What I worry about, and after watching in Oklahoma when we had our conversation there, several of the people that participated in it also told me that they worried about it, is that you generate, while you do the conversations, so much emotion, and this is a humanities

There's not a psychologist present who can help the 1 people with their emotions. 2 How do we handle this? Do we try to keep it -- I 3 mean, it seems to me it is a humanities program and has to be 4 based in the humanities, but what do you do with all that 5 emotion that's just hanging out there? And you must have 6 felt it in the room when after we were done. 7 You know, how do you handle that? What are we 8 9 going to do with that? MR. HACKNEY: Let me say a bit more about that. 10 think that's a very important point, in various ways. 11 think the emotion is there in the subject, and it would be a 12 mistake not to let it come to the surface. In fact, the best 13 strategy would be to arrange things so that the emotional 14 15 attitudes do get brought to the surface, so that you can then talk about them. 16 That means that you've got to meet more often than 17 we did in Oklahoma City. Some strong things were said there 18 and you could feel the emotion rising. 19 20 MS. MAY: By the time you were done, it was palpable. 21 Right. So I think what we're 22 MR. HACKNEY:

1 thinking of is in writing the guidelines so that there is either a preference or a requirement, one, for a 2 heterogeneous group. There's really very little sense in 3 talking if you've got all of one kind. Heterogeneous group 4 that meets over enough time to allow a sense of trust to develop, so that the emotions get brought out and the 6 experiences discussed. 7 All the pilot discussions that have been done so 8 far, within about two hours, the emotions are there, about 9 ready to come out. If we could meet again, or three or four 10 more times, that group would get pretty comfortable with 11 itself and those things could be dealt with, I think, fairly 12 well. 13 14 If you don't get those up on the table, you're not 15 really getting to the guts of the conversation. 16 The other thing I think I've learned in these is 17 that a text is necessary. We didn't have one in Oklahoma City, did we? 18 19 MS. MYERS: No. 20 MR. HACKNEY: And it would have helped. And by a 21 text, I don't necessarily mean a print. It could be a performance. It could be an object. It could be a video. 22

could be a film. But you need something to provide information and a little discipline to the discussion, a subject, if you will, because it needs to be a humanities program.

We're not doing community-building. We're not doing conflict resolution. We're trying to bring the insights of the humanities to the subject. So you do need a text.

We're putting, among other things we're doing, we're putting together -- I swear we will -- a kit of information that we will obviously give to every successful grantee, everyone who gets the grant from us to do this, but also we'll just give it to anybody who wants it. And that, as we envision it now, that kit would be a set of questions which is being developed by this group of scholars.

But we may add to it or subtract from it, but there is a set of very sophisticated questions or domains of inquiry, if you will, bibliography, a rather lengthy bibliography.

I think, if we can do this, some texts themselves, that is, some brief texts like the Declaration of Independence, the Gettysburg Address, Frederick Douglas --

1	what was that famous
2	MR. GIBSON: The Fourth of July.
3	MR. HACKNEY: The Fourth of July speech, Martin
4	Luther King's "I have a dream" speech. One can imagine
5	there's an essay by William James called "On a certain
6	blindness," which is right on this topic. There are a lot of
7	and your help here would be good, too. A lot of sheaf, if
8	you will, of short texts, any one of which or any set of
9	which might be used to discipline the discussion.
10	MR. GLADISH: Like a Bill Bennett thing, huh?
11	We're going to sell the shortened version of his text, which
12	is being prepared by his campaign committee.
13	(Laughter.)
14	MR. GLADISH: And Safire's book on Speech
15	Dissenting. Just kidding.
16	(Laughter.)
17	MS. MYERS: Not everything is taken seriously.
18	MR. HACKNEY: But where Anita, I think, is right is
19	your help in thinking of, sort of identifying texts,
20	bibliography. I think the bibliography I think we have in
21	hand, though we don't turn down any suggestions.
22	Ideas about the guidelines, you know, how do we

what do we say in the guidelines that will guide people to run a program that is productive? What about facilitator? Should we be training facilitator? I've asked several of your colleagues out in the field who think that there are a lot of skilled facilitator around and most directors of humanities councils know who they are. Is that right or not right?

MS. MAY: Well, there are, yeah. Some of them are so -- the reason that I sighed a little when I say that, some of those are so psychologically-oriented and process-oriented that my board members have resisted having them participate, like in long-range planning sessions or anything like that.

But I do think that there are, like for instance, with the "Let's Talk About It" reading and discussions programs, we've trained a lot of discussion leaders in a more academic process of leading a discussion. They might be more useful than some of the other people I can think about who really do facilitate meetings, but sound like pop psychologists to me most of the time.

MR. HACKNEY: This is a peculiar topic. Somebody who doesn't know anything about it can't do it. You need a scholar or someone.

1	MS. MAY: You really do need a scholar, I think.
2	MS. MYERS: A scholar who teaches, and teaches
3	well.
4	MS. MAY: The other thing I was thinking about, in
5	terms of texts, film? Is anybody giving
6	MR. GIBSON: Yes, very much so.
7	MS. MAY: any thought to a kind of filmography?
8	MR. GIBSON: Yes, definitely. And any suggestions
9	on that would be extraordinarily helpful because we've only
10	seen a limited number of films, and there may be a lot the
11	states have done of a shorter variety that could be good
12	trigger films for discussion.
13	MS. MAY: Also I know at least one professor of
14	film at the University of Oklahoma whom I was thinking, when
15	was reading something, that it might be good to get her
16	working on, or people like her working on possible
17	suggestions of commercial films that would
18	MS. MYERS: That's what I was thinking of, a piece
19	of a commercial film.
20	MR. GLADISH: Just as the humanities in general
21	exists before and independent of the Endowment, I think, as
22	Robert suggested in his initial comments, this conversation

exists in a variety of ways. And all of us around the table are aware that there are some regional and also some national organizations who are devoted almost exclusively to the question of the conversation at a fairly high level.

Sheldon, I know you've had some substantial contact in recent months with David Mathews and his colleagues at the Kettering Foundation. We have programs at Options, the Options program at Brown, where the Connecticut Humanities Council, the Indiana Council are working together. We have the "Let's Talk About It" programs. We have the Aspen Institute.

There's a whole catalogue of projects and programs that are engaged in doing this, many of whom have very explicit kinds of instructions and experience with precisely the kind of moderation required for these kinds of activities.

There, in fact, is a document that exists -- I

don't think it's had very wide distribution -- that was

completed by some research associates working for the

California Humanities Council, with a grant from the Lilly

Endowment while the California Council is working on its plan

for a Center for the Common Good.

This research document goes through a catalogue of all these institutions, both in the states and in Europe, principally in Western Europe, and identifies talented and capable programs, all of which have a little different focus, feel or texture, which I think would be useful and instruction.

And I think that you've already had a conversation about the prospect of convening these convener groups. I believe that would be an extremely useful thing for the Endowment to do, using its bully pulpit and capacity, and to connect it to the work that's already going on in the state councils and at the Endowment itself.

And, as you already know from your contact with David Mathews at Kettering, I think that there would be some significant interest in that.

There are also independent institutions like the Johnson Foundation in Racine, Wisconsin, which are almost totally devoted to this. The conversations that occur at the National Humanity Center. A lot of this practice is out there, so we need not invent methodologies or even materials necessarily, to focus and prepare groups of citizens to participate.

1	In some cases you have readymade groups of
2	citizens, in the case of the National Issues Forum or some of
3	the foreign policy discussion groups. Now, the slant or the
4	character of those might be a little different from that
5	which the Endowment wishes to achieve with its own resources,
6	but certainly we could learn together. And to my knowledge,
7	these groups have never been brought together to talk about
8	their connections and interrelationships.
9	And certainly state councils could play a major and
10	significant role in that kind of connection, as could the
11	Endowment. And I believe you could find some private
12	resources to do that, as well, which would not feed into the
13	money you've assigned it from your own budget.
14	MR. HACKNEY: It would be highly desirable. Does
15	the Johnson Foundation is it possible to get them to do a
16	conference?
17	MR. GLADISH: Yes. But you have to raise the
18	money.
19	MS. MYERS: Yes, but they contribute some of it.
20	MR. GLADISH: You have to get your people to
21	Racine, if they like
22	MS. MYERS: They can give you in-kind.

MR. GLADISH: And hotel. When we did a conference under Jamil's leadership which brought together the ACLS and the state councils to talk about similar issues five or six years ago, and the Johnson Foundation paid for everything but our transportation to Milwaukee.

MR. ZAINALDIN: They will put it into a partnership with another foundation, in that case the Pew Memorial Trust, to get people there.

MS. MYERS: But as I recall, with Johnson, they won't have you there if they don't give you the money. I mean, they have to be so committed to the subject of the conference that I think that you can't just rent the hall. They have to guy into what you're doing. Our subject would definitely be something they'd buy into, but also only about 30 or people can be there.

MR. GLADISH: Well, I wasn't proposing a specific conference necessarily. What I was suggesting is that there's a lot of best practice out there, and there's no reason why we shouldn't -- the agency shouldn't have a compendium of those practices and outlets for what might follow the Endowment's own activities, because one could imagine groups of citizens going to these other independent

groups along with, or independent of the Endowment and the 1 state councils. 2 MR. HACKNEY: This is not a copyrighted discussion. 3 It can have as many people in it as possible. 4 Did we answer your question about how to recognize 5 people who are already doing this? 6 MR. CHEATHAM: No, I mean, that's something I'd 7 really like to come back to. I mean, I think the way the 8 conversation has been articulated to this point is very 9 abstract, and most of the people that we reach in Tennessee 10 are not going to come to a discussion that's announced in 11 advance is going to be very abstract, particularly if they're 12 seeing nothing to come out of it. 13 14 If you say we're going to have an abstract discussion with this particular objective, you know, they 15 might come because they're interested in that objective. 16 as far as being interested in abstract discussion, that's 17 something we are very interested in, but I'm not sure 18

Somehow, the conversation has to see those places. Again, I'll turn -- you know, if something were set up so that the people who are interested in promoting these

everybody is or even should be.

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conversations and this kind of rationale discourse see an event, say the NCAA finals, where this is coming up to a point where it needs to be talked about, I think centered on that specific topic, you get loads of people who'll come in and talk about the final four, and talk about it in these terms. And they're not the usual kind of people that sit around and talk about pluralism, either.

There are things like that that occur in schools and in communities. You read the headlines today. You know, there's this particular event that has occurred in school. You need to have that conversation about it at the time. Somehow it's got to be tied with something concrete and specific.

MR. HACKNEY: I really agree, but more problematic, I think, is the notion that it has to have an end product.

MR. CHEATHAM: I think that's true, too, but you know, I think there are ways -- the project we're doing in Tennessee right now that we introduced you to does have an end product, and it's all about this very thing, but it has an end product.

There are certain end products that you can have that are compatible with humanities. This is retelling the

1 story of Tennessee's history. Which is a super project. 2 MR. HACKNEY: MS. MAY: One of the things that -- I would have 3 agreed with you until I tried to get people there that 4 evening. I found the strangest thing, because I was a little 5 cynical, quite frankly, about it, all of what you said. 6 Martha called me, said "Do this," and I said, "Oh, no one 7 will come. Who will come?" 8 And so I started calling people and I called a 9 10 couple of scholars who said yes. I had a couple of the scholars call people that they knew, and we all found the 11 same thing, that the people that we asked were so excited 12 13 about the opportunity and really recognized a need, that I was just astonished. 14 15 I talked to one man who was a printer, runs a print shop. He sent his wife ultimately because he was busy. 16 she was very good. 17 MR. HACKNEY: Was she the manicurist? 18 19 MS. MAY: No, the black woman. Her husband and she run a print shop. I mean, they print flyers and brochures 20 and that sort of thing, and I talked to him for a little 21

while and he was so excited. He said, "What a wonderful

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idea. Boy, does this need to be done. We need to have this 1 conversation." And he started going on and on about it. 2 And the friend of mine who called a Vietnamese 3 woman, who didn't speak the whole time, she was so excited 4 about the opportunity to be there and thought this 5 conversation needs to be held. 6 That was the thing I heard from all of these 7 strange people who had all these different backgrounds, and 8 it was just a vague thing: "Come and talk about American 9 10 pluralism," and they were all turned on. Not so much the scholars but what I like to call the real people. 11 12 MR. GLADISH: But Anita, you invited them, right? MS. MAY: Well, yes, I did. 13 Did that have something to do with 14 MR. GLADISH: 15 the character of the response and their willingness to participate? 16 MS. MAY: It may have, although I didn't invite all 17 Some of the scholars invited the others. of them. 18 MR. CHEATHAM: But they were personally called and 19 personally invited. 20 MS. MAY: They were personally called and 21 personally invited. Well, it might be an interesting way to 22

do it. I mean, we don't usually do a humanities program that way. But they weren't telling me, "I am pleased that you invited me." They were saying that they thought this was, I thought, what we'd done is touched a nerve, that there's a lot of people who think, I mean, that's a universe of 20 people that I called, but still, I thought it was interesting because they were called at random.

And I tried deliberately not to get spokespersons for ethnic groups. I was avoiding spokespersons for ethnic groups. So I think it was an interesting sociological experiment, that I was hearing, "This needs to be done" from so many quarters.

MR. WILSON: Two thoughts. One is it seems to me the idea of conversation has virtue in its own right. The other is the extent to which that dovetails with a priority of reaching an audience not yet touched.

And those may be intention at times or this may be the right vehicle, if, in fact, there are new people that are touched.

It seems to me that the kind of special contribution that state council can make is that sense of the specific, in terms of defining the specifics that serve that

broader conversation, which may be a different conversation in Tennessee or Oklahoma or Vermont. It still may deal with the same abstract issue, but its concrete shape at the outset may be the important thing in drawing people in that otherwise would find it too abstract.

MS. MYERS: You know, you mentioned how excited people were, and the ones that we had in-house, the comment I heard most frequently, after, I guess, about six that we had internally with staff, across all lines of work, was that it was too short, and that that was sometimes when it had gone over a half hour or an hour longer than it was supposed to.

And I think that the need to think about these programs is not singular but as organizing them so that there are more than one, because if it really gets going, they won't want to stop, and I think the idea of creating the habit of this kind of conversation, where it doesn't exist, on civic issues, on issues of this sort, of would be a great contribution of the Endowment.

MS. ELIZABETH YOUNG: Sondra, that reminds me, I think Robert's point is an awfully good one about needing to reach people where the subject naturally comes up, or in forums where people will be present who might not ordinarily

respond. And as one thinks about what those might be, other than sporting events, which are irregular, at best, interestingly enough, one of those forums may be PTA meetings.

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It would be very interesting to do a pilot, either in several states or intensively in one, where, through the state councils and the Federation itself, we offer to facilitate those discussions. It has several benefits. The group is there. You have people who are interested. It can go on, with or without our participation, presumably, and it may even have the added benefit of increasing the value of those meetings, which sometimes, unfortunately or of necessity, deteriorate into how much lunches are going to cost or whether they're still free.

At least it gets us over the hurdle of how do we get people in the door and in a forum where there is already a form of dialogue, of interested people. So I think Robert's point is a good one.

MR. HACKNEY: The question could be, what should schools teach about how to be a good citizen.

MS. ELIZABETH YOUNG: Absolutely. There are different ways to frame that, yes. And you know, ideally, if

we could tie it in in states where some of the state councils 1 has, as Virginia and others, has intensively been involved in 2 teacher workshops in the summer and training, so we have a 3 4 cadre of people who have encountered some of these issues, or at least are familiar with the Endowment, it would be all the 5 better, I think. 6 Sheldon, I think that would also --7 MR. HAMMER: it's a very good idea. One thing I have heard repeatedly 8 from different people on the Hill is "Where's the multiplier 9 effect? Where is this going?" And that's the kind of thing 10 11 that could really give you an answer. MR. HACKNEY: The Hill is the furthest thing from 12 13 my thoughts. (Laughter.) 14 MS. MYERS: Jamil? 15 Is the touchstone, then, for you in 16 MR. ZAINALDIN: a way the idea of citizenship, the concept of citizenship? 17 18 Is it essentially a civic --MR. HACKNEY: Well, I think honestly, it probably 19 The notion, you keep asking yourself, "Why is this 20 important?" And the abstract statement is that here we are 21

living in this great land together; what do we have to share

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in the way of values in order to be successful as a society? 1 But that really means, what do we owe each other as 2 3 citizens? MR. ZAINALDIN: And does that also come up in the 4 community context? 5 MR. HACKNEY: I think it could. It comes up in all 6 kinds of -- the reason I responded there is that that's a 7 school issue basically. School -- now we're trying to stay 8 away from school and curricular questions. That's where the 9 10 fires have been. That's where the sparks have been in this question. But I was thinking that maybe they're easy to 11 dismiss as, "Oh, that's just education. Here are board 12 educators all talking about their thing, talking about the 13 canon and what is in the curriculum." 14 15 But those are hot issues, and especially the notion of whether schools should teach values or not, and 16 citizenship is a value, basically. You could get even more 17 controversial versions of this. Well, what about a condom 18 program in the schools? That's get some conversations. 19 But that is a version of the question of what are 20 public values and what should the schools be teaching? Those 21 values? So I think it is a civic question. 22

MR. WILSON: I sense, I'm just kind of thinking of an expanding universe of questions. To go back to a point you made about certain domains, if this is to be a national conversation, it seems to me that there need to be some common threads that may be played out differently in different areas. But having some domains, and let a smaller geographic area decide the specifics of that conversation, but around some fundamental ideas.

So ideally, in some sense, wherever the conversation is held, some of the basic principles that need to be discussed have been discussed. So somehow it could be drawn together in some way. Otherwise, it's, in a sense, a series of conversations that don't talk about the broader question of being an American, if that's the cases, in a broader civic sense.

I'd start with the specifics but --

MR. HACKNEY: I see what you're saying, that everyone should be encouraged to get, wherever they start the conversation, they need to get, at some point, to the question of what does it mean to be an American?

MR. WILSON: Yeah, that's the end point.

MR. HACKNEY: Boy, the local context is

controlling. It really does change everything. In Oklahoma City there was an American Indian woman. She happened to be quite insistent in her point of view, but that was true in Kansas, in the discussion there, as well.

Well, those discussions were just very different from discussions that occurred in other parts of the country where there were no American Indians present. And it's not just because it's another ethnic group. It's because Americans Indians have -- that's the one group you can think of whose rights as a group are guaranteed in our basic law, in treaties. Nobody else has that.

Well, they have a completely different relationship to the polity, so it makes for a different conversation. But every local context is different.

We did have one. In your meeting, there was a very charming woman.

MR. CHEATHAM: You keep saying it's not conflict resolution and community-building. I know what you mean, but I wonder if people out there will know what that means. I mean, I think we are talking in some sense about community-building and conflict resolution, and it may be that we see that there are certain patterns from other kinds of academic

disciplines that we would be accepting as our own if we
labeled it as such, but I think this is what we're doing.
And I think we can't sort of say that's not what we're doing.
MR. HACKNEY: I want to have it both ways, but
you're right. In a sense, the humanities are inherently
community-building.
MR. CHEATHAM: Conflict resolution.
MR. GIBSON: I think you can have it both ways. I
think when we start talking about it's not conflict
resolution, it's not community-building, we're talking about
that should not be the primary purpose of it, and I think
we're talking more to the programmers who are going to be
doing it.
The humanities must be in it.
MR. CHEATHAM: I understand that.a
MR. GIBSON: And, in a sense, I think if the fall-
out of all of this is community-building, terrific.
MR. CHEATHAM: Or conflict resolution.
MS.MAY: You want the humanities to frame the
discussions?
MR. GIBSON: Yes.
MR. ZAINALDIN: That may be an important point to

	3,
1	note because, I mean, you can send a signal when you say
2	"This is not about community-building or conflict
3	resolution." Somebody might be thinking about all the kinds
4	of projects that they're working before, they see, as an
5	outcome, learning to live together, which would not be
6	eligible for this because that's the wrong
7	PARTICIPANTS: Yeah.
8	MS. MYERS: And like Liz's example of PTAs and
9	groups like that that we want to reach.
10	MR. CHEATHAM: And also back to the Hill. I mean,
11	you might have to sell it as community-building and conflict
12	resolution, even though you do not use the standards
13	methodologies that are tied to those.
14	MR. HAMMER: That was the point I was trying to
15	make. They say, "Well, that's all very well but we are short
16	of money."
17	MR. CHEATHAM: That's right. There has to be
18	another purpose.
19	MR. WILSON: This takes us back to, reading the
20	history, when it used to be Councils on Humanities and Public
21	Issues, and people used to ask us whether our annual
22	conference was humanities this year or is it public issues.

1	MR. HERBERT: It strikes me that the kind of mutual
2	understanding that the humanities go at is a certain
3	particular kind of human exchange. And it's true that that,
4	at its best, that kind of understanding will create conflict
5	resolution. It will also create mutual understanding and
6	community.
7	There are many other ways of getting conflict
8	resolution and community-building, some of which we use in
9	basketball, and so on.
10	And so it's not that we're not doing conflict
11	resolution; we're not doing community-building. It's that
12	we're doing it in the way that the humanities, an
13	intellectual, penetrating
14	MR. CHEATHAM: I understand
15	MR. HERBERT: say, don't you think?
16	MR. CHEATHAM: I understand that, but I'm just
17	saying when you start rejecting those notions, the people
18	outside there are not going to understand what you're saying.
19	MR. HERBERT: I guess I'm trying to say, "And
20	here's how humanists go at this."
21	MS. MYERS: And then I think that the conversation,
22	and this kind of conversation about ideas is an element that

we've been sorely missing, but is, in fact, necessary somehow 1 in a democratic society, to have these conversations, which 2 you can pin them down to words that make people feel 3 uncomfortable, or unpin them from words that are comfortable. 4 So it is somehow critical, and whether it starts 5 with an issue like the basketball issue, which is a good one, 6 or a what's being taught in -- you know, should we be reading 7 Huck Finn in school, somehow or other it is a kind of -- it's 8 been very lacking in an increasingly polarized society, and 9 if we can wedge it in. 10 Could we link this issue back a 11 MR. GLADISH: 12 moment here to the relationship between the Endowment and the state programs? In particular, I'm talking in a more general 13 sense of the character of the conversation, Sheldon, that you 14 have conceived, and as other people have responded to, and I 15 just wonder whether, before you have to leave, whenever that 16 is this afternoon --17 It depends on your question. 18 MR. HACKNEY: (Laughter.) 19 MR. GLADISH: -- kind of link it in to the council. 20 I mean, one of the things that seems obvious is, 21

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and I, for one, really appreciated this brief history. I

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think it's a very valuable contribution. I don't know who wrote it but I applaud it and I intend to use it in other places and other ways. I think it's a good piece to have.

Obviously, there's a lot more to the story, but it's a great beginning piece.

And one of the things that makes clear is that in the Endowment's own thinking and in the Congress's thinking and in the Council's thinking is a kind of special role for the state councils. It would seem that this is one area, this national conversation, which kind of defines the value of the state councils to a particular initiative of the Endowment, because I can't imagine any of the other continual partners of the Endowment being able to do this any better than state councils.

MR. HACKNEY: You're right.

MR. GLADISH: But then it also raises a corollary question, which is always raised when you're dealing with small institutions, and that's the question of resources and the capacity to sustain the effort over time, which has been suggested is one of the concerns of the Endowment.

And I know that there was a meeting here not long ago that engaged the division with some consultants and

41 executive directors from the state councils, and I just 1 wonder whether there's something that can be shared from that 2 consultation about the specific nature of that relationship 3 that might inform our further conversation today, this 4 afternoon and tomorrow. 5 MS. WATSON: The implementation meeting, I think. 6 That involved some state council 7 MS. MYERS: people, as well as people from the museum and public program 8 9 world, we would say, people who had particular expertise at public programming, whether through state councils or others. 10 So it was a broader discussion, and you know, we 11 found there are many outlets and opportunities and ideas 12 about reaching people who are not the usual round-up of 13 14 But I think that all of those will hopefully 15 dovetail in this greater effort to reach more people.

MR. GLADISH: Well, for instance, was there a discussion of the Endowment, using the good offices of the chairman and its capacities, to multiply the financial resources the Endowment was committing, by engaging outside supporters in such an enterprise? If the Endowment's putting

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MR. HACKNEY: I didn't sit all the way through that

meeting.

MR. GLADISH: The Endowment's putting \$1 million into the --

MR. HACKNEY: How can we help raise money?

MR. GLADISH: That's right. Are there other national foundations or corporations or other enterprises that could be engaged in that conversation? Because the councils, at least in my narrow experience in a small Midwestern state, have already a great deal to do and are already reasonably stretched in terms of their financial capacity to accommodate new initiatives, and yet wish very much to be engaged, I think quite across the board, in such an initiative, which is at the heart of a lot of what they're already doing.

So the question that this is a kind of case of what the nature of the relationship is and ought to be between the Endowment and its Council and chairman, the division, and the state councils themselves. No disagreement among them about the need for such an enterprise, but some serious questions about who takes the lead and where the resources come for this.

And it might illuminate some of the other questions

we're taking a look at today.

MS. MYERS: Ken, can we ask you how you think community foundations collectively might look upon -- I didn't want to put you on the spot.

(Laughter.)

MR. GLADISH: I can tel you how one would look upon it. There is -- I think, in general, the Endowment has not used its good offices to any degree that it ought to with private philanthropy in the country.

MR. HAMMER: In the states?

MR. GLADISH: In the states or nationally. And the only way in which this has occurred in terms of the public side is a little bit with the Reader's Digest teacher program, a little bit with the Jefferson lecture funding from outside, a little bit with some other activities of that character.

And the state councils don't necessarily have access to the large national funders, for instance, in the way that the Endowment does.

MR. HAMMER: But you know with very specific programs that they support, in the research division, there's a lot of help given to grantees for research, but I haven't

heard of it happening in this state program. 1 MS. WATSON: Well, Mellon Foundation with the 2 library program is one in which there was significant 3 During Bicentennial there was assistance for the funding. 4 programs with the high school students. 5 MR. GLADISH: Project 87. 6 7 MR. HAMMER: But Ken's point is correct that for the individual state councils, that hasn't been --8 Right. The most straightforward MR. HACKNEY: 9 version of what Ken is suggesting is that the NEH might go to 10 Lilly, for instance, sell them on the magnificence of this 11 12 idea and get them to put up \$1 million. MR. GLADISH: To match what the Endowment is doing, 13 and consequently double, or whatever, the available resources 14 to the state councils, across the board. 15 MS. MAY: I was going to say something like that 16 earlier because I do think that the Endowment could go on 17 behalf of all the states, and I think it's a significant, a 18 really significant adventure. And one of the foundations 19 would, in listening to, you know, Oklahoma alone, would 20 think, "Oh, well, you know," but you can go on behalf of the 21

entire country.

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MR. GLADISH: For instance, what if you said we want to make available \$100,000 to each state council in the country, \$5.6 million.

MR. GIBSON: Great idea.

MS. MYERS: It's an announcement.

MR. GLADISH: The Endowment has \$1 million that it's putting in, you know, for whatever purposes, and why not go to Mellon and Rockefeller and Kellogg and MacArthur and Irvine and Lilly and the others to come forth? That can happen if you use the standing of the office and the agency, and you haven't gone so many times to that well that it would be a limitation.

Museums probably have much broader experience in major funding of this kind than some of the rest of us around the table, and have had some significant successes in this regard.

But I think the success of the project depends in some measure on the financial resources available if the councils are to be key participants. And frankly, within the available resources, you're going to get a very modest capable return. And the councils that are very frugal managers of their own resources are going to do as much as

they possibly can within whatever resources are available, 1 but that's going to be very limited. 2 3 I speak from my prejudicial experience. I don't know, Jamil, whether you think that that's true. 4 MS. MAY: No, it is true. 5 MS. JONES: Does the experience of the President's 6 Committee on the Arts and Humanities have anything to help us 7 I mean, I have the sense, having been involved with 8 on this? a project that had been sort of taken under the wing of the President's Committee, that as amounted to not much. 10 But is there anything to be learned from the 11 experience, is really my question. 12 They have, in some cases, been very MR. HAMMER: 13 helpful in brokering funds. 14 15 MS. MYERS: I think the response so far to the November 10 speech, the talk that Sheldon gave at the Press 16 Club, has elicited so much interest. And even as I've 17 visited foundations, people want to know about it. They're 18 excited about it. They feel it's on-track. This is just 19 courtesy calls and discussion, you know, informal discussions 20 we've had. 21

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I think that, you know, in this case, it may be

that the third party, you know, might not be necessary. Of course, right now they're in the process of trying to get a committee in place, so you know, it may be behind. But certainly, help would be very welcome.

MR. HACKNEY: I think we might have better luck more quickly if we go to a major national foundation directly right away.

MR. GLADISH: The current chairman certainly has a lot of experience doing that.

MR. HACKNEY: But some of my sources have dried up.

MS. WILLIAMS: Our experience in the museum community, with our Excellence and Equity Report, which was distributed to the entire foundation community, was that even though we didn't develop -- we developed a modest partnership with a couple of foundations, about seven others have launched their own initiative around that document, and particularly in those foundations who are now looking to fund in a regional way -- Northwest, MacArthur, Bush, and, of course, Wallace, has picked up a very large piece of it.

So it's very effective to have some statement and then some support that goes out to those communities because they really are looking to have maximum impact with their

dollars. It's probably fairly easy to do it.

MS. MAY: One of the things I was also thinking when I heard about the money from the Endowment is that if it were just more money -- you know, it's only \$10,000 -- if it were \$10,000 for Oklahoma City, \$10,000 for Tulsa, \$10,000 for Lawton, then I could go to the Oklahoma City Community Foundation and say, "I have \$10,000 from the National Endowment for the Humanities. Don't you think it would be important in Oklahoma City to have this conversation go on here?" Yes, maybe, I don't know.

Then there's a group of funding sources that funds only in Lawton. "We'll only fund if the program is in Lawton." We have lots of those little foundations that will only fund in that little town, and I can't get the money to go all over the state.

But if I go with \$2,000, they'll say, "Huh?"

MR. HACKNEY: Could you use the same dollars over
and over?

MS. MAY: I've thought about doing that, actually. You read my mind.

MR. ZAINALDIN: This is kind of a reverse thing, but just quickly, I think that's a wonderful idea that Pat

has put on the table, and leadership from the chairman would 1 be wonderful. 2 As you do this and as you work with national 3 4 foundations, keeping in mind it would be useful to check in with regional humanities councils, either the state 5 humanities councils or councils in the region, because they 6 often will have a relationship with that foundation that you 7 want to help them protect so that the money that's designated for this is not taken from, but that it's added to in some 9 10 way. In fact, that can even help strengthen the 11 relationship between the council and that foundation, but 12 that kind of initial check with the council would be really 13 helpful for both, I think. 14 15 MS. WILLIAMS: Do it together. Do it together, or in groups. MR. ZAINALDIN: 16 MR. HACKNEY: We're probably going to somehow do 17 this together. 18 Together, that's a wonderful note on 19 MS. MYERS: 20 which to bid you farewell.

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the youth in Baltimore.

MR. HACKNEY: I'm going to slip out and go corrupt

MS. MYERS: This is on tape. 1 (Laughter.) 2 MS. MYERS: We want to thank you for spending this 3 time with us. It's a very auspicious beginning. 4 MR. HACKNEY: Thank you all for coming, and good 5 luck for your discussions. 6 (A brief recess was taken.) 7 MS. MYERS: Well, the moment has come. We can't 8 avoid it any longer. We did have a mission, a mission that 9 our chairman has talked about -- advancing the partnership 10 between us, getting out on the table all of the things that 11 we want to get out on the table, understanding that we can't 12 complete or perfect this relationship and partnership in two 13 days, but that we can and we will hope to advance it by being 14 open and discussing everything that we want to discuss. 15 We have an agenda before us. We're scheduled to 16 finish this portion at 5:30 and even though we've started 17 late on this, I think that the discussions, beginning with 18 Dr. Hackney's remarks and our discussion, have really led us 19 into our partnership. 20 But let's turn to the agenda, and review briefly 21

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the mission of the NEH. Who would like to start us off on

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that?

MS. JONES: Sondra, could I ask a question before we begin that?

MS. MYERS: Oh, yes.

MS. JONES: Because I think that getting concerns out on the table is always a good thing, and I understand from the chair that we have a mandate to have a candid and frank discussion, but I'm a little curious as to where we ought to be ending up at the end of tomorrow.

I mean, we have an agenda which is a list of topics, but it's not one that moves to any sort of culminating point. And maybe your agenda is simply just to hear discussion. Do you want recommendations? Is this going to be one meeting? Will there be ever any more meetings of this group?

Do you know what I'm saying? I'm just a little curious as to where it's going.

MS. MYERS: I think that is open-end and yes, we do want advice and if those pieces of advice are called recommendations, that's fine. It's just that what we are not foreseeing or have planned for is a report, a definitive report from this group. We have not decided that there will

be -- that this will be the one meeting which will now set the tone and the agenda for the partnership of the future.

We have -- what shall I say? -- dared not to do
that in the hope that we will make progress but that we will
not come at the end of something. Perhaps one of my
colleagues can expand on that. Don?

MR. GIBSON: Perhaps we could look at it in a little bit larger context and a little bit of a different sense. Nothing is on the agenda, but what NEH has started doing in the last year is agency-wide strategic planning process in which we're going back and trying to look at the sort of very roots of our being, and why do we exist, and how well do we do our work, and how can we serve our customers better, to use some of the jargon that's become common.

We're reinventing. We're downsizing. We're doing all of those things, but we're very serious about really looking at the goals that animate the agency, starting with the authorizing legislation, and those goals have been picked up over the last 28 years or so. But also we're looking at how we do our work, how are we reaching people or getting people to participate? And obviously there will be lots of meetings inside the agency.

This is one part of a kind of a meeting outside the agency, involving other people in which we look at how well we do our work and how well we can work with state councils and how that is part of the overall mission of NEH, even though it's a unique aspect of our relationship with a constituency. That is, if state councils are a customer, whatever word you want to go in there.

So, in a sense, we see this as, in one sense, a data collection, if you will, and I don't mean that in any denigrating terminology on that, but of getting from you lots of thoughts about how we all can do our work better.

Probably the more major focus of this kind of meeting is one of our highest priorities and one of the highest priorities that Sheldon Hackney has stated in repeated hearings and meetings and gatherings is that significantly expanding the number of people who participate in the humanities is our highest goal and it's his highest goal.

I would hope that we can get ideas coming out of this meeting on that topic, as well. How can we do that? I think we all agree that NEH and state councils have been remarkably successful in many ways, but it's still a small

minority of Americans who actually participate in the 1 2 humanities. We can cite that last year, 288 million Americans 3 watched an NEH-supported PBS show, but that's really -- we 4 want to do better than that. 288 million is sort of a figure 5 that sounds impressive until you think about. 6 And if that gives you some more context of what we 7 want out of this meeting. 8 MS. MAY: How many Americans are there? 9 MR. GIBSON: About that many. You may have 10 11 noticed. So that's about 89 people watching it hundreds of times. 12 (Laughter.) 13 MR. CHEATHAM: One person watched 288 million 14 hours? 15 MR. GIBSON: That's it. The Civil War reached --16 what was the figure on that? 46, 42.7, something million 17 18 people, but it was like 12 million for each episode. 19 they watched it again. MS. MAY: One of the things that is a perennial 20 problem when I listen to you talk is that people don't know 21 that they engage in the humanities and the National Cultural 22

Alliance uncovered that when they did that survey. 1 MR. GIBSON: Oh, yes, the survey is very 2 3 interesting. MS. MAY: They had to tell people what they might 4 have done, which would have been the humanities. 5 humanities is a word that, as far as I can tell, has been in 6 the dictionary for a long time but it's a word that came into 7 the usage that we use it as in 1965, and people aren't 8 acquainted with -- so many people aren't acquainted with it 9 10 even yet. MR. GIBSON: And it's your fault. 11 MS. MAY: I know. I take it personally. But what 12 I'm trying to say is so what is our goal? Are we going to 13 try to make a note if they've been involved in the humanities 14 or just involve them in the humanities? Do you care? When I 15 listened to you talk, I was wondering about that, because 16 17 they'll be there, you know, in a variety of different ways. Like you say, how many people watched the Civil 18 War? Probably a lot. They probably didn't even think about 19 the word humanities when they watched it. And your credit 20 lasts what -- 30 seconds, if you're lucky? 21 MR. GIBSON: If we're lucky. We're fighting on 22

Baseball right now to get to 20 seconds. 1 MS. MAY: And they're never going to know when they 2 watch that Baseball thing that they've --3 MR. GIBSON: Oh, yes they are. 4 MR. CHEATHAM: I'm hoping we can focus this a 5 I mean, if the goal of this meeting is to 6 little bit better. 7 have more people reached by the humanities, or whatever kind of phrase we want to use, then we're going to miss out the 8 9 genuine purpose, as I understood it, and that is to develop a partnership between the councils and the Endowment that is 10 truly beneficial to both groups. 11 And I hope the result of that improved partnership 12 will be more people reached by the humanities, but I wouldn't 13 want to spend a lot of time discussing the ins and outs of 14 15 how to reach more people. 16 MS. MYERS: But I think, as a context, it's important to -- we want the partnership, we want to improve 17 the partnership because we want to --18 MR. CHEATHAM: I think that's important to 19 understand. 20 MS. MYERS: I understand what you're saying, 21 though, that we shouldn't, at this point, talk about how we 22

can reach more people, but how we can improve the partnership.

MS. ELIZABETH YOUNG: Just another thought following on that. I think that there are many ways we could make the day and a half or two days useful, and you've listed a lot of them. It may be -- it's appealing to put on the table all the things that all of us at one time or another have been involved in, where something did work or didn't work, and develop a laundry list.

My strong sense is that with the talent that is here, fortunately, maybe we can look at that later if we want to do that, and there may be some issues we really should chew on, but set all that aside and try to do a kind of a blue-sky and say, "What would be the idea relationship?

Let's forget whether we want to criticize a given instance, the way something is being done now or not."

Inevitably, we may have to refer back to that, but focus, as the end product, if you will, getting back to Anita's question, on what would be if not the ideal, several ideas or potentially an idea relationship. And then we may, in reflection, recognize that we don't have all the pieces in place to do that yet, but if we at least reach consensus on

that, subsequent conversations that you have, that the division has, can focus on that.

If we all agree that we should be doing X together and we say, "But, you know, X isn't possible today because we don't have enough staff, enough money, this, that, a regulation's in our way, we can get back to that."

I think there's an awful lot of goodwill right now. The chairman's remarks, not only today but in his short tenure, have made us all feel that way, and that's a breath of fresh air, and I think the fact that, as several people have said, that we're having this meeting.

And I also agree with what Robert said. I think if we take that approach, how can we strengthen the partnership, then the strategies for reaching more people will come.

I say part of this, and many of you I have not had the pleasure of knowing or working with -- a few I have -- because my own background was for many years in public broadcasting. And we went through many of these same kinds of dialogues when the Corporation for Public Broadcasting was formed and PBS and NPR and the National Association of Public Television Stations, and it took a long time to sort those roles out.

I would never sit here and say the relationship is 1 in perfect balance, but I think it's gotten better over the 2 3 years, and I think this kind of dialogue -- you know, the station managers were like the council directors; the boards 4 were like the boards. There's a certain similarity. 5 come a long way to make public broadcasting the success it 6 is, and I think we can engage in the same kind of dialogue. 7 So that would just be my offering for what we do 8 over the next day and a half. 9 10 MR. GIBSON: If I could jump in, I agree with all those comments. I don't think there's any contradiction we 11 have on the table here. And my comments were to sort of set 12 the context for why? And we need to improve the partnership 13 and focus on it directly. 14 15 MS. MYERS: Now, Liz has proposed something interesting as a way to start that, which is somewhat 16

different from this, but we should talk about it. Bill?

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MR. WILLIAMS: Well, part of it goes back to reading the initial comments. It strikes me that one of the words that I'm always puzzled by, because it's used so many ways, is "partnership."

And so, you know, from my perspective, it would be

helpful to know what's meant by that. If the councils are partners with the NEH, are other affiliated institutions partners, as well? Are state councils special partners? What does it mean to be a partner in terms of -- that suggests a certain equality, to me, and I guess it would be helpful to have a discussion around what the word "partnership" means because it seems to me if we assume partnership and go forward, we may not all have the same idea what a partnership is.

MS. MYERS: Well, I'd like to turn to my colleagues to help, but I'd like to say first that partnerships are various, as we know. I mean, there are all kinds of partnerships, even if we think of them in the business world. And there are, you know, two-way streets and one-way streets and there are streets where the one lane is -- you know, there are two lanes on one side and there's one on the other.

There are many kinds of partnerships, so I don't know if -- I think a significant relationship that bears fruit, I mean, that's the broadest kind of language on it.

But I would turn to -- Carole, do you have a thought on this?

MS. WATSON: Well, as I listen, I hear us

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struggling for a way to begin really. And clearly the first

items on the agenda, in my mind, seem to go to the question of purpose. I'm at the table and Marsha Semmel's at this Jim Herbert is at this table, but other heads of divisions at NEH are not at this table.

And there's a reason for that, and that has to go to the question of purpose. What is the purpose of my division? What is the purpose of Marsha's division and Jim Herbert's division? And I think that clearly the work of the NEH has been divided according to a certain number of divisions, and each one sees itself as having a clear mission, and that those missions fit in with overall NEH mission.

I certainly think that the Division of State
Programs' mission is a clear expression of the NEH's
understanding of responsibility to the legislation for
outreach to public audiences. That's not what all state
councils do, but it's certainly been a part of their
heritage.

The other aspect of their heritage has been to engage Americans in the discussion of public issues, within the framework of the humanities.

But it's clear the state humanities councils do

many, many things, and that they see an obligation to address the mission within the context of their state, the population of the state.

So I don't see -- I see us struggling for a place to begin. I begin things best by looking at fundamentals, and so I'm listening, but whatever I hear, I'm always going back, in my own thinking, to why am I here? Why is this money being spent?

I can approach all of these questions in any number of ways, but that's how I best do it. I don't know what that contributes, but that's what's going on in my mind at this point.

MS. MYERS: Yes, Marsha?

MS. SEMMEL: I certainly think that the state councils enjoy a special partnership relationship with the Endowment, but obviously there are many, many other partners that we have at the national level and that you have on the state councils. I mean, the institutions that present the public humanities, museums, public television stations, obviously they're our partners, too -- colleges, universities and scholars.

So I think that there are many, many layers of and

dimensions of the partnership. One of the things that I really would like to talk about is what are our special strengths, our respective special strengths? And again, that gets to the question of how we reach Americans and fulfill as mission, as Carole pointed out.

And it seems to me that that's what a lot of organizations are doing now. They're recognizing that their resources are limited, that they may not be growing substantially in the future, and so they're really looking sincerely and carefully to see what each of us, what each part of an organization, can do best and how we can work together to fulfill our mission.

So one of the issues that I'd really like to see addressed is what can the state councils do best? What can some of the other public institutions in the humanities do best? What can be done best from the national platform? What can be done best at a local level? And how can we work together to create -- someone said earlier -- the multiplier effect? How can we work together to maximize the impact of what we do in America?

MS. MYERS: I wonder, Jim, would you like to say something of the Division of Education, since Carole and

Marsha have?

MR. HERBERT: Well, I was thinking that --

MS. MYERS: And then Robert. Go ahead.

MR. HERBERT: I have a fairly clear understanding of my responsibility and the responsibility of the division, and that is that in the end, we've taken on -- have accepted responsibility for the quality of humanities education in American schools and universities. That's not all Americans, but that's quite a few.

And I know how many that is and how many institutions and so on and so forth. It's a reasonable thing to take on.

It's also fairly daunting. At the moment, and one in which questions of strategy and partnership are probably the most important and have been no more important in the nation's history than they have been in the last 10 years, and I think they're getting increasingly important.

The current administration, as you all probably are aware, is committed to a federal-state partnership, in very tangible terms, in the area of the schools -- elementary and secondary education. And this -- the full dimensions of this intention have not yet gripped the states. But when they do,

there will be a major need for organizations such as the State Humanities Council, to be active in this national federal-state partnership for reform of elementary and secondary education.

There are, I think, very great dangers, as well as great promises in this strategy, and someone is going to have to be the honest advocate of the quality of humanities learning in this system, or the dangers are going to be, I think, much more prominent than the opportunities.

So, in short, that's the job, and we could use a few partners.

MS. MYERS: Robert.

MR. CHEATHAM: Yeah, I want to get back to maybe the basics, and something Marsha said made me think about it.

You know, the divisions aren't in the legislation.

The only entities in the legislation are the NEH and the

State Humanities Council. The legislation doesn't contain

the Division of Education, the Division of Public, Division

of State.

We are partners with other people -- museums, et cetera -- but if we're talking about the National Endowment for the Humanities and the legislation establishing us, if we

really get down to the basics, we've got a national office 1 and we've got 55 state offices. That's the basis. 2 3 So how you divide it up, forgetting the divisions, how do you do the job best? You've got \$178 million to 4 spend. These are the entities that exist in the legislation. 5 How do you do it? 6 MS. MYERS: Well, you're talking about the 7 legislation, but you're not talking really about the 8 Endowment because the Endowment has missions that go beyond 9 the state councils obviously. 10 MR. CHEATHAM: Absolutely. I'm not saying -- I'm 11 saying you have a purpose in the legislation. You have 12 entities established by the legislation -- the NEH and the 13 state councils. That's the basics. That's where you start. 14 But we're starting with the divisions already 15 16 established, but that's not in the legislation. You could end that tomorrow. 17 18 MS. MYERS: Yes. 19 MR. WILSON: The chairman's comments, one of the written documents, suggested three functions -- creation of 20 new knowledge, translation in curricula and participation of 21 citizens in enrichment. It seems to me historically, the 22

state councils have been central in that third area, although it seems to me that there are those occasions when they have done the others, although they've been encouraged to focus on that.

And part of the question is, is there virtue in playing to the strength? Is there virtue in rethinking those other functions in any sense? And maybe that's part of the discussion.

MR. GIBSON: Precisely. I'd love to hear a discussion of that.

MS. MAY: But one of the things I was thinking about is I'm always really practical and that is I was trying to bring this to my mind: What is it that we do best and what is it that you do best?

I thought it would be an interesting exchange, as a potential discussion, for -- I can sit here and say what I think that state humanities councils do best, but I would be -- it would be interesting to me to hear James and Marsha tell us what they think, from another division of the Endowment, that state humanities councils do best. I don't want to hear from Carole because her view might be like my view.

And then I would like those of us who are connected with state humanities councils to actually say what we think the Endowment does best, as a way to get the discussion going. MS. MYERS: And I'd like to hear what people from the several state councils here think that that person's council does best. MS. MAY: Well, I would like to get to that afterwards, but I sort of thought maybe we could do it across first, and that way we'll start with a fresh -- because I think it's interesting to see yourself from outside. I mean, I know my story so well, I can say it in my sleep, but I don't know the way --MR. ZAINALDIN: But those stories are important. Those stories -- it's grounded in where you live and what your board does, and that's not a story that people outside of Oklahoma will hear. MS. MAY: I'm saying I think we should get to that, but I'd like to hear --That's right, we should get that on the MS. MYERS: table, too. Let's start with Marsha. MS. SEMMEL: I see the state councils at both ends

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of what we do. I see you often developing really exciting, wonderful projects, often dealing with important things within your communities. I see you setting up networks within your states. I think of, you know, the library network, say, in Connecticut, and your work with libraries, for example.

So setting up networks, really knowing your constituents and knowing how big issues can play in particular places, and starting things that we then can often take and try to use your work as a model, we then can take and we can try to give it a national platform and some more national exposure. Sometimes your work has led us to even create a whole new program, such as our libraries program and the reading and discussion groups.

And so we then can replicate it, fund projects on an even larger level, and give it some national exposure.

So on one end, I see you working with your communities in very effective ways, with your local scholars, and again, often giving a particular topic a local spin.

Then I also see, and it's very exciting when I do, that when a national exhibition, say, is created, I see over and over again the state council creating a series of

wraparound programs that, when a national exhibition that's organized, say, in New York comes to Chicago or goes to St. Louis or goes to Tulsa --

MR. GIBSON: Or Lawton. We were just talking about that. It doesn't get to Tulsa or Nashville.

MS. SEMMEL: Kansas City maybe. Anyway, when that happens, what I see that so often happens at the state level is that there's a whole series of special programs that you all create and put on and fund that extends the reach of the project, often again gives it some sort of local spin and local appeal and makes it even more special to the people in your communities.

One of my big frustrations is that I think I don't know that either of us do a good enough job at sending out the word of what we do, communicating what we do and sharing the resources of what we create. Because I know what we create, we create publications, we create educational programs and materials, and we don't always feel that they're disseminated as effectively as I think they can be.

Those are just some of the things off the top of my head, some of the ways that I see the state councils. And I think it would be terrible if we only -- if the relationship

1	was too fixed or too static. I think one of the most
2	beautiful things about it, even if it exists in some sort of
3	flawed way now, is its flexibility, is the fact that it
4	allows for movement, for some overlap, for creativity at both
5	ends.
6	And hopefully one of the things, again, that I'd
7	like to see out of this is that we can use your creativity in
8	a way, in our program, that just can't happen at an
9	individual state level, and that again, you can keep creating
10	things on your own. And we can create programs that then you
11	can take and use in your own communities.
12	So I see a kind of nice reciprocity.
13	MR. CHEATHAM: If we removed NEH, how would you see
14	us? If NEH didn't exist, just ignore NEH, how do you see us?
15	MS. SEMMEL: How do I see you? Individual state-
16	based humanities?
17	MR. CHEATHAM: What are our strengths?
18	MS. SEMMEL: Wouldn't your strengths be on the
	Ms. SEMMED: Wouldn't your screngths be on the
19	local level, creating programs that have local appeal with
19 20	-
	local level, creating programs that have local appeal with

councils as different than, say, the constituents principally of the applicants to your division?

MS. SEMMEL: I think the state councils, and I don't know all the state councils by any means, my sense of the state councils is that they are as different and unique and have as many different kinds of personae and characteristics as the other state public humanities institutions.

So I think in some states, they function as kind of full-service banks for the humanities and do an awful lot in their states. I think in some states they work on par with other humanities institutions. In some states they literally run, say, the museum service organization for the state. In some states, they have nothing to do with museums or certain kinds of humanities institutions.

MR. GLADISH: But they are different in this sense, are they not, in that they have a prior claim on a certain significant percentage of the agency's resources that is not a claim of any other entity that has a relationship to the Endowment, if I understand those other entities correctly.

So one of the interesting questions is -- that is, the prior claim is that they, from the legislation, get a

certain percentage of the assets a priori. There's nobody else who is so favored, is there? But that also raises some questions about whether they have an existence independent of the agency.

MS. SEMMEL: Pardon?

MR. GLADISH: It raises the question of whether the state councils have an existence independent of the federal agency. In the absence of the agency and its resources, would there be a network of state humanities councils?

MS. MAY: Well, that's an interesting question because we asked ourselves that question back in 1980. I remember that. What would we do? You know, because there was a threat that that support would be cut at least in half, or maybe not exist.

And then I read in the history about in the original formation, there was an interest in a network. And I'm wondering if without the Endowment, we would not become really introverted into that state, or if we would keep the federation. It would depend on how -- you know, if we kept the federation, we might keep a network, but if we didn't have money, we might not be able to pay our dues, and so we would --

(Simultaneous conversation.)

MS. MAY: Or we might become completely volunteer organizations with, you know, just a little bit of money.

MR. GLADISH: I think the point I wanted to make was that the constituents that Marsha is dealing with probably, not all, but there's probably not a large group of constituents, like there are with us, that in the absence of NEH support, would probably not be in existence. That's one difference.

MS. MYERS: That's right.

MR. GLADISH: We're a creature of the Endowment in the early historical period. There is some independence now and some external funding and standing and autonomy, as was hoped for and expected. But I think one of the key issues in the relationship that differs between the relationship with your other grantees is a kind of different dependence, maybe in both ways, because we're dependent upon to do the work of the agency, as mandated by the Congress, and we depend on the agency's resources to do our work.

It is a unique relationship between this agency as compared to any other of the entities that the agency has relationships with, is it not?

MR. GIBSON: It is. And also, there is no other 1 funding relationship in the federal government that even 2 3 comes close to this. MS. ELIZABETH YOUNG: Well, I think public 4 broadcasting does. 5 MR. GIBSON: How? 6 MS. ELIZABETH YOUNG: Well, the Corporation for 7 Public Broadcasting receives the federal monies, which its 8 only mission is to channel either to the stations or, in some 10 cases, to projects. MR. GIBSON: Yes, that's valid. 11 MS. ELIZABETH YOUNG: And there it's a very 12 interesting guestion because public stations did exist before 13 there was a corporation. They called for it. They and 14 15 others called for it, and it now exists, and it has some other constituencies, but, as I said before, a partnership 16 has been forged which is probably as good as it's ever been. 17 But they have somewhat separate identities. 18 19 Certainly the individual stations and state 20 networks have an identity separate from, but nobody would arque that you want to take away either the money or the role 21

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that CPB plays, I think. And the two have served to enhance

each other. I mean, the state of public broadcasting today is infinitely better than it was 20 years ago.

So I see a real parallel there.

MR. GIBSON: There is. I accept that.

MR. GLADISH: So in this sense, it's not your traditional grantee-grantor relationship, that the Endowment has with most of its relationships.

MR. GIBSON: True.

MS. MYERS: And it's not, you know, in the sense of partnership, too, the NEH would exist if the state councils didn't exist, but the state councils probably wouldn't exist if the Endowment didn't, many of them.

MR. WILSON: Well, it seems to me we have had a period of -- and part of this is an evolution to a certain independence with identification as nonprofits, and the effort to raise funds individually.

It would be interesting to me to know what percentage of the income flow to state councils is NEH monies. I'd guess it's a rather high percentage. And I'm sure it varies, but it seems to me that's part of the interdependence that's there, and that's why, in pausing to reflect, I was having trouble dealing with the whole concept

1	of partnership. Certainly a great interdependence, but it's
2	not exactly symmetrical, it seems to me.
3	MR. GLADISH: That figure must be available.
4	MS. MYERS: Do we have that figure? This is the
5	late Tom Roberts. And by the way, Patricia Williams has not
6	been formally introduced and probably knows almost everyone,
7	but maybe not so many. Pat is the deputy director at the
8	American Association of Museums and Tom is the
9	MR. GLADISH: The dearly departed
10	MS. MYERS: The dearly departed Rhode Island
11	director.
12	MR. GIBSON: And we've been joined by Ann Young.
13	MS. MYERS: Oh, and Ann. I'm sorry.
14	MS. ANN YOUNG: I'm sorry to be late. I was on the
15	Hill trying to get us taken out of the Kerrey-Brown package.
16	MS. MYERS: Ann is our congressional liaison.
17	Bill, to continue, this is important, yeah, this
18	lack of symmetry.
19	MR. HAMMER: What I wanted to say in connection
20	with that is that I don't know the specifics of this, but
21	it's my impression, in general, that the long period of
22	relatively flat funding has slowly eroded, in varying

degrees, the state councils' ability to make regrants, and that more and more of this federal money has been involved in simply continuing to have the state councils.

So that you have a peculiar situation, since almost no private foundations -- this isn't a strict rule, but generally, private foundations don't want to give money to regrant. They want to give money for projects. So that you find the state councils are pushed more and more into being like operating foundations, rather than what Congress had originally intended, which has some impact on this discussion.

MS. JONES: Someone mentioned a moment ago that the figure of what portion of the state councils' funding comes from NEH and from other sources. If we don't have that on the table, it seems to me we should and could easily have it. I mean, doesn't that information exist in the agency?

MR. CHEATHAM: No.

MR. VORE: What we track is how much the state councils certify from privates, so we have that, and that's around \$6 million. What we don't track -- and I think the best people to answer this question is the --

MS. WATSON: The people who are around the table.

The people from around the states. MR. VORE: 1 them, of their total budget, how much of their money comes 2 from NEH and how much of it comes from other sources. And I 3 would say that --4 MS. JONES: Now, that's different from 5 certification for particular projects. 6 MR. VORE: Because that also, the \$6 million that's 7 certified to us, is matched by NEH, so I think that is "NEH money." So I think ask the people at this table. 9 Bill Wilson will give you a rough figure of how much money is 10 11 raised above and beyond NEH definite funds and the state councils, matching funds. And I think it will vary 12 tremendously from Indiana to Wyoming. 13 That's precisely my point. I'd really MS. JONES: 14 like to hear around the table, but I'd also like for the 15 agency to have that information. I mean, it seems to me that 16 if we're talking about strategic planning and if we're 17 18 talking about the wider context, that that's a real basic 19 number that we ought to have readily available. (Simultaneous conversation.) 20 MR. ZAINALDIN: It's about, I think it varies from 21 about 50 percent to 90 percent, and I think the average --22

1	higher than 90, in some cases.
2	MS. JONES: That NEH funding is 50 percent and in
3	some cases 90 percent?
4	MR. ZAINALDIN: What was Indiana and Virginia? Was
5	it 30?
6	MS. ELIZABETH YOUNG: It's about 30 in Virginia
7	now, between 30 and
8	MS. MYERS: But NEH funding is 30 percent?
9	MS. ELIZABETH YOUNG: Yes, it's gone down to about
10	30 to 35 percent of the total budget now, yes. That's a
11	great decline over the years obviously.
12	MR. GLADISH: In the case of Indiana, you have last
13	year's budget of \$1,860,000, about, and about \$610,000 from
14	NEH, \$1.2 million or \$1.3 from private sector. That's cash.
15	That's not matching money.
16	MR. ZAINALDIN: It tends to vary because
17	sometimes by the year. I would say a rough average would be
18	75 percent, maybe a little higher, maybe 80 percent,
19	somewhere around in there, if you just averaged all those
20	figures up.
21	It tends to vary significantly because a state
22	might get a \$200,000 grant in one year from the state

1	legislature, and that could drop the percentage 30 or 40
2	percent.
3	MR. HAMMER: Is there any state legislature that
4	gives money parceled down in small grants?
5	MR. ZAINALDIN: Well, right now I would say
6	probably close to 40 states have received a state
7	appropriation at one time or another. Some states regularly
8	receive appropriations annually. Others receive it for
9	special projects. Some receive it, as the Virginia
10	foundation does, to operate a center. Others receive it
11	because it's connected to a program. It varies.
12	MS. WATSON: I don't think it's ever exceeded \$2.7
13	million in any one year, but I don't know what it is for the
14	past year.
15	MR. GLADISH: Total, Carole?
16	MS. WATSON: Yes, in any one year.
17	MS. MYERS: From all the states.
18	MR. GLADISH: A maximum of 15 percent of the
19	federal. Cheryl's figures will dramatically affect that.
20	MR. WILSON: Being in a terrible situation of
21	someone who gives grants now to nonprofits, almost the same
22	relationship, but now have to answer all the questions I used

to pose --

MR. GIBSON: It's hard to give away money. Yes, it is.

MR. WILSON: But it does seem to me that part of the question becomes while there's a natural interdependence in terms of the broad purposes of the humanities, it's a much more finely tuned question: If the NEH is giving the money, exactly what do we mean by the pursuit of that, of the humanities? And those that give the money, in harsh tones that I tell my nonprofits, establish priorities and have to evaluate the quality with which those priorities are reached.

And that, then, does change the nature of the interdependence again, it seems to me, in a little different way than simply a grant that says, "Do good works." It's more narrowly defined than that, it seems.

So simply the broad discussion of a conversation, and I don't know the particulars of this conversation, in a sense, how does one get state councils to pursue this?

Everyone might think it's a good idea, but are state councils automatically the best people to carry that forward? Those that participate, and I'm one of them, would say, "Yeah, it's a great idea." But in fact, we may not be, state councils,

the best people to carry that conversation, although we may think it's true.

MS. MYERS: But getting back to the partnership, you know, because I think, you know, our idea at the Endowment is that we see it as an Endowment-wide enterprise, the conversation. You know, if a state doesn't see itself in that way, it's one thing. But I think if we're trying to define the partnership again, I think it is a key factor that the percentage of funding that comes from the Endowment is the major portion.

We have to put that into the mix, just as we have to put into the mix that only the Endowment and the state councils are legislated. It's also part of the context in which we have to discuss this, the relationship.

MS. JONES: If I could pursue this just a little bit more, I mean, in sort of going back to my original question earlier about outcomes, it comes it me -- I mean, I heard Don say he wanted to go away from this meeting with ideas, which is great.

It might be useful if you could also go back with some questions.

MR. GIBSON: Love questions, love questions, yes.

MS. JONES: One of the things we might be thinking of during these two days is, you know, some studies, some questions that maybe could be answered in a fairly systematic way.

And I just think it would be terribly interesting to -- I'm not so much interested in that total number of non-NEH money, but to look at, over time, what state councils have leveraged, what kind of money, and what impact that has had on their programming. And you know, we might see some interesting patterns. We might not. I have no preconceived notion. I'd really love to see that in front of me right now, and I think six months from now it would still be interesting, as you're dealing with this.

MR. GIBSON: I think that's an excellent idea, and I also think an excellent idea is that questions coming up at this meeting could be extraordinarily important in areas of research, could be extraordinarily important.

MS. MYERS: Tom.

MR. ROBERTS: That is an interesting question. I don't think it should all be brought down to money. I think that state councils have also forged partnerships with various constituencies, organizations, parts of the community

	that have had an impact on the region or the individual state
i	or just sometimes the city, and that that should be if
	you're going to study how much money they've generated, then
	I think you have to also study how much influence they've
	generated.
	MR. GIBSON: So easy to measure.
	MR. ROBERTS: I can be anecdotal, I suppose, to a
	degree.
	MS. ELIZABETH YOUNG: I think it was interesting,
	though, we were on a track of the countervailing perceptions
	and Marsha said some useful things. I hope we can get back
	to that before we have to adjourn tonight.
	MS. MYERS: We haven't heard from Jim. Jim, the
	perception of state humanities councils.
	MS. MAY: And what do we do good? What are our
	strengths?
	(Laughter and simultaneous conversation.)
	MS. MAY: I lived in Oklahoma for a long enough
	time now that I can say "do good." I just passed the year
	that it was all right for me to say "do good."
	MR. HERBERT: Well, it's sort of an interesting
	question. I feel like I'm participating in kind of a

person was there, and rebuffed me. Then we met in Northeastern Ohio and I rebuffed her. Then we met in Connecticut and Maine and made beautiful music together in about 10 seconds. And then we met in Washington, and suddenly this person I barely know, from four brief parties has turned to me and said, "What do you think I do best?" So my answer is well, you know, I don't know but I'm willing to find out. MS. MAY: Well, except that I just meant your impression of state humanities councils. MR. HERBERT: That's the question I just answered MS. MYERS: So you don't know. MS. MAY: The answer is you don't really know; is that right? You don't know what state humanities
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WD HEDDERM. I leave about many I leave about
MR. HERBERT: I know about Texas. I know about
Ohio. I know about Connecticut. I know about Maine. And
18 know about some other places. But to ask
MS. JONES: What do those places do best?
MR. HERBERT: But to ask what you do best, I have
MR. HERBERT: But to ask what you do best, I have no idea that when I met you in Texas or Ohio or Connecticut

What I can say is that -- or bad days, for that 1 2 matter. 3 MR. GLADISH: I want to know how come you and May are meeting all over the country. 4 (Laughter.) 5 MR. HERBERT: The point is there's a lot to be said 6 about what needs to be done in American education in the 7 states, that we both could contribute to. But the truth is 8 that in worrying about that issue, that state councils have 9 10 been part of that worry occasionally, but not very often. MR. GLADISH: Well, Jim, why do you think that is? 11 MR. HERBERT: I have no idea. 12 MR. GLADISH: Well, what is it, among your more 13 significant partners, is present with them that makes them 14 your partners, that might be absent with us, that hasn't made 15 us part of your day-to-day life as --16 17 MR. HERBERT: I don't know. I don't know who you I can't answer that question. But I can say that 18 what's important -- well, I spent a week in Kentucky this 19 summer studying maybe the most significant current education 20 reform, and what's important there is that the state has, 21 maybe, committed itself to statewide equalization of funding,

that it has developed a system of curriculum and assessment that I could tell the powers that I was reporting to that was a better alternative to a federally mandated system.

So I learned a good bit about what the active advocates for education reform in Kentucky were doing and how the state government was responding, and wrote all this up.

So I know what, you know, what the issues in that particular situation are. A more typical partner might be -- I'm not sure what the question is. Please tell me the question.

MR. GLADISH: Well, you said you didn't know enough about the state councils to talk about, because in your experience, the division hadn't worked as much with them.

And it would make some sense because Marsha's division is engaged in a lot of the same kinds of institutional relationships.

But among those that you do work with, not state councils but just the larger number of participants in your program and grantmaking, are the things that are present there that might connect with activities in which the councils are engaged, that you could see councils playing that role, as well?

It sounds to me as if what you're saying is that 1 councils aren't even part of the horizon of your experience 2 or active engagement in the humanities as an education 3 division at the national level. Is that what you're saying? MR. HERBERT: Yeah, I'm afraid so. 5 Well, that's a pretty clear statement 6 MR. GLADISH: 7 about what our relationship is to education. It surprises me, frankly. 8 MR. HERBERT: When I worked in my previous job, my 9 job was to get education legislation adopted in states, and 10 actually the stuff that I wrote was adopted in about half of 11 the states. And we went around to various places and so on, 12 and worked with legislatures and state universities on 13 entrance requirements and all that sort of stuff. 14 15 And you know, there are partners on the math and science side that you can identify. And there are some 16 17 fairly strong groups, say, foreign language teachers, at the state level. So you would try to build alliances. 18 But I can't honestly say that in all this sort of 19 alliance-building that I've met a whole lot of state council 20 21 people. MR. ZAINALDIN: Let me ask a question. What

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partnerships have you developed, I mean, that might make it 1 like math and science? Do you have partners that you're 2 working with? 3 MR. HERBERT: Oh, yeah. 4 MR. ZAINALDIN: I mean like institutional types of 5 partners? 6 In the states? 7 MR. HERBERT: MR. ZAINALDIN: In the states. 8 MR. HERBERT: Important partners are really 9 national, of course. If, for example, you try to change the 10 condition of America with respect to, say, its ignorance of 11 Asian languages, and so you try to introduce a model 12 curriculum in Japanese and Chinese, the partner -- and a 13 national, say, test in those areas, the partners you look for 14 15 are the National Foreign Language Center here in Washington, the College Board, who does the testing, American Council of 16 Teachers of Foreign Language. 17 18 Then you go to the six regional meetings of the American Council of Foreign Language. Then you go to the 19 meeting of the people who do placement in the universities 20 and try to get them to understand how the test works. 21

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that would be ACRO and again, the College Board, and so on.

So it's those kinds of alliances which become 1 important. And in that context, then, one runs into, say, 2 3 the state supervisors of foreign language education is a good group. And so there are, maybe in that group of 50 people, 4 there are maybe five or six people that are very strong and 5 advocates for this sort of thing. So those are important 6 7 partners. MR. HAMMER: Jim, on something like a Yale New 8 Haven program, sounds to me like the kind of thing that a 9 10 state council could have even --They did start it. 11 MS. WATSON: The state council started it? That MR. HAMMER: 12 kind of thing, you get a lot of interaction. 13 MR. HERBERT: Oh yeah. In fact, when I mentioned 14 this, I perhaps over-metaphorized our relationship in 15 Connecticut and Maine. Really Connecticut, I had in mind the 16 Hartford situation, very nice situation, which, in fact, the 17 state council was involved in. 18 And then, of course, the academic and cultural 19 collaborative of Maine, and it's very interesting. 20 Well, so, in the area of strengthening the roots of 21 humanities education in particular places, that's were I 22

would say the state councils, all my experiences with the state councils have been.

And when I think about -- and it's a little tricky because I know that a lot of the questions in education now are going to be state-level policy questions, and I don't really know if the state councils are involved in these matters, although it's terrifying to think that they would not be.

But on the institution-building side, there is this sort of building of teacher in-service institutions, which has been, you know, effective in certain cases.

MR. WILSON: It strikes me this is an area where alliances seem almost an easy idea but we haven't cemented them in some ways in that, as you suggested, education is, to an extraordinary degree, a state affair.

Areas where state councils have been very active have been teacher training institutions. Maybe they haven't been as visible and connected to the larger purpose as they might be.

The other area is the extent to which we have conversations in PTAs that state councils sponsor, that raise the kinds of issues that really are crucial, that help shape

what happens in K through 12, even the state councils 1 themselves may or may not be in K through 12 directly. 2 3 It's one of those areas where you almost can use the word "partnership." Who knows. 4 MS. MYERS: Well, Carole or Jamil must know how 5 much or to what extent states are engaged in education. 6 councils are almost exclusively so. Are there some that are 7 not at all engaged in education? I mean, I wouldn't be surprised if it ran the whole gamut. School education. 9 MS. WATSON: We could answer that but is that of 10 the essence for this conversation? I'm getting lost. 11 fact, I don't even feel it necessary to make sure that 12 everybody at the table understands that the chief actor and 13 the central actor in the Hartford program is the state 14 council executive director and the alliances that have been 15 formed by the state council, and the strength of that springs 16 directly from the state council. 17 I'm not sure that, so now we all know that. So how 18 19 does --20 MS. MYERS: Well, I think the entities are quite different, one from the other, and I think that that bears 21 22 some --

MS. WATSON: Yes, that's certainly the case. 1 I think one of the vexing things that MS. WILSON: 2 will come up time and time again is the extent to which it's 3 extremely difficult to generalize about the state councils. 4 And that is something that I point to with equal pride and 5 frustration, but it's very difficult to make a case to 6 others, because we can probably say we do almost everything, 7 but we're not sure which third did it which year. 8 MS. WATSON: You just said what I said, in a nicer 9 10 way. MS. MYERS: But I think that that variety, whether 11 it's in terms of time or, you know, mission of the council --12 MR. CHEATHAM: But I think this is telling us 13 something about where we are or how far we are from 14 partnership, because we don't have -- this is surprising. 15 16 Well, it's not really surprising, because I've received turned-down applications from NEH where they say, "Go see 17 18 your state council about this project," from other divisions." 19 And sometimes what NEH thinks the state councils 20 are doing -- not the Division of State Programs, but the 21 other divisions, is really quite profoundly disturbing 22

because we've gotten some very bad ideas coming from Washington and saying, "We can't do this, but go to your state council."

And I think you're saying something about the lack of communication between the Division of Education and the state councils. Clearly, there's been none. There's been very little. And that tells us something about partnership.

MR. GLADISH: But even in the case of the Division of Public, as Marsha suggested, imagination about all kinds of ways in which both sides could work more creatively and extensively together.

And we had fits and starts at that, in various parts. Media, we've had some fits and starts there.

Libraries, certainly, and in the museum program there have been some connections developed, as well.

MS. MYERS: Since there are de facto so many.

MS. SEMMEL: We did, when I was in the museums program a couple of years ago, we worked with the staff of the Division of State Programs, and looked at their data. And so we did a matrix for our program, looking at exactly what kind of support all of the state councils give to various kinds of museum projects.

And it was very useful for us because it showed the range of support that the states give. We learned just what Carole and William have said, that in some states there's a lot of support for certain kinds of museum projects; some states don't support any.

But we found it very, very helpful in thinking about ways in which different states where we'd want to do more promotion of our programs, states where the state councils simply don't support museums to the same extent. But that sort of communication and data-gathering, looking at that, is very helpful.

MS. WATSON: One excellent example of collaboration is an old one, and one of, I think, the greatest successes at collaboration, and that was the launching of the Let's Talk About It program in which the agency sent representatives from both divisions, along with state council representatives and scholars selected by state councils to the ALA in Chicago for a two-day meeting.

They formed a board of directors to get the initiative launched. It was practical and realistic because state council folk were there. It was appealing because they made sure that it fit. It was flexible enough so that

councils could shape it according to the location. And it had sufficient funding to gain strength and power, both in the councils and from Public Programs Division.

So that, to me, is a beautiful example of

collaboration.

MS. MYERS: That's important, even getting to Liz's wanting to think about which directions, what we'd like to happen in the best of all worlds.

MR. CHEATHAM: The strength of that project was that it was a format, not a -- it wasn't you had to do this kind of project on this kind of subject. You could take that format and adapt it to your local needs.

MR. GLADISH: There's another preoccupation I have about this partnership notion. That is as I read the history, and out of my own experience, one of the things I saw was a kind of presumed partnership between the agency and the state councils, with Congress as the midwife, saying that the partnership should lead to the broader distribution of the humanities in a more equitable fashion, across all kinds of demographic and geographic regions.

There have been some very interesting kinds of statistical analysis done on the distribution of the agency's

resources. Seriously, the only division in the agency that can be claimed to give real attention to that question is the Division of State Programs.

In many cases, as some of you know, Robert's done some interesting statistical analysis on this question -- very, very high percentages of the total NEH award to a state comes exclusively through the Division of State Programs. I think that ought to be on the table as part of this question about partnership.

MS. MYERS: Here it is.

(Laughter.)

(Simultaneous conversation.)

MR. GLADISH: In fact, we were supposed to talk on the telephone, but we didn't. And I think that's a real significant question, not only for us as state councils, because we're interested in our states beyond our own programs, because of all these partnerships and relationships we've had, we know the needs that exist, but also for the agency and its standing politically, with the Congress and otherwise.

And I think it could fairly be said that really the only division that has been able to work on this is the

Division of State Programs. Plus, that must be the reason why the kind of public outreach piece was assigned last year to Carole's office, as an additional responsibility of the division. Where else would you put it? It doesn't fit anywhere else.

I think that ought to be on the table as a preoccupation about this partnership, too. Robert just happens to have some statistics.

MS. JONES: Another thing that I'd like to get out on the table, and I'm not sure how long it'll stay there, but we have three division directors here. We have two others who aren't here. Why not? I mean, we make the distinction between the public and the research orientation of the Endowment as being so clear-cut, and I'm not altogether sure it is. I certainly don't think it is in my own field.

The state programs certainly act as if they believe that their mission is bringing humanities to the public, but are we to presume that people in state humanities projects or public programs projects are never in the business of creating humanities knowledge?

I would argue that they are much of the time and that in the purveying of the knowledge, you're changing it

and you're shaping it, and that is always a two-way street.

Certainly in museum exhibit -- that's a good one -depends on research. And that's a public program. It starts
as a program oriented towards the public, but it may yield
some very important information that then gets into, you
know, into the discipline in another way.

So, you know, I'd like to hear the Research
Division director talk about this question and I'd like to
hear fellowships. It would be interesting, and I think one
thing that ought to be just out there in terms of the
relationship is that we do kind of make an artificial
distinction, as a practical matter, most of the time. And as
a practical matter, maybe sometimes it's useful, but
sometimes it's also not so useful.

MS. MYERS: That's very good.

MS. MAY: Also, I would like to just say that a number of years ago, probably as many as eight, two of our board members insisted, insisted, insisted that we create a small research grant, contingent of our grant program. And they insisted for about six years, and that's how long -- they can serve two three-year terms. And at the end of those two three-year terms --

MS. JONES: The strategy of board management. 1 MS. MAY: They satisfied that and set up a program 2 that -- just for a minute, I want to describe it. We put 3 \$7,500 in it. \$7,500 pays for 15 \$500 research stipends in 4 the state to humanities professors. Each of the research 5 universities have consistently matched that, to an amazing 6 7 amount of money. The Oklahoma State University gives a whole 8 summer's wages if you get \$500 from the State Humanities 9 Council, two months of wages. 10 MR. CHEATHAM: Of course, the total wages in 11 Oklahoma are --12 13 (Laughter.) MS. MAY: It amounts to something like \$4,000. So 14 15 they matched the \$500 grant with \$4,000. The University of Oklahoma matches it with \$1,000, 16 and the University of Tulsa matches it with \$500. But we get 17 somewhere between 45 and 50 applications for those 15 grants. 18 Most of them have never gotten a grant from the National 19 Endowment for the Humanities. I mean, everybody around the 20 table -- that's how competitive the research and fellowships 21

division is.

And what it did, too, was the reason that these two 1 board members kept on insisting about it is that it's so 2 hard, at the university, to get any research money from the 3 university channeled into the humanities, because they're not 4 valued. 5 MS. JONES: And if it's been hard, wait till you 6 see what the next decade is going to be like. 7 MS. MAY: And so just that little \$500 has gotten 8 some administrators worried about the humanities, for a 9 change. It's just such a small pittance, it's almost 10 embarrassing to say we give \$7,500, you know. What 11 difference does that make? But it makes a whole lot of 12 difference. 13 MR. HAMMER: Did you help broker the university 14 contributions? 15 MS. MAY: We just put it out there and told each 16 research, you know, dean, that that was so and did they want 17 18 to match it? And then they stood all over each other vying to compete with each other about how -- especially OU and 19 OSU, the were anteing up the match, to just show hot 20 important they are, or whatever they do. 21

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Anyway, it was interesting to us. And OSU lets us

pick the number of the faculty. This year they said they would only give eight, and I think nine people got it, and they went up to the nine.

So they gave one extra person money that they weren't going to do if we hadn't chosen that extra faculty member.

MS. MYERS: Do other state councils have research grants?

MR. CHEATHAM: Oh, yes.

MS. ELIZABETH YOUNG: We established the center, which is a research and fellowship institute. I mean, that's exactly what it's there for. So I guess, having been out of the role of the chair for several years, and I served in -
I've actually been involved with all this for 17 years. I was just counting it up. I was in Ohio for several years before I moved to Virginia.

I guess it had never dawned on me, although it's a practical matter that the state councils have relied on an excellent and growing state program, but in fact, because the two states I've been with, Ohio and Virginia, branched out into some other areas, I always just assumed the day would come, if it wasn't there yet, when we would have the ability

to get funding from other divisions, and that that was appropriate, because in my mind, the partnership, and I think Bill raises an interesting point, there are two large circles.

There's the circle of all the activities and the goals and the striving that the NEH gracefully undertakes, and then there's the goals and the strivings of the state programs, and there's an intersection there, but I never labeled that intersection just the state program. To me, that was many things that the NEH might want to do, although there are certainly things that fall outside. And you know, maybe frankly, I think, Bill, you suggested the fostering of the National Dialogue right now is not going to always intersect with the state programs.

It's still a good goal, and there are many things the state programs are now beginning to do that because it is so local, it's somewhat different from the particular goals of the NEH, fall outside of that overlapping circle.

I don't see anything wrong with that. I'm more interesting in looking at what's in the circle than what's outside of it and being critical because I think as life goes on, there will be lots of activities that fall outside. It's

what's going on inside. And I think what we're beginning to 1 hear is there's a lot in that diversity of the council 2 activities where at least there's some consideration might be 3 given to interacting with all the divisions of NEH, as 4 appropriate. 5 And realistically, that may never be appropriate 6 for all the councils all of the time, but that's in the blue 7 sky category of things we might want to look at, or research or whatever. 9 MR. CHEATHAM: As long as we're talking about that, 10 we need to mention challenge grants and preservation. 11 MS. ELIZABETH YOUNG: Yes, definitely. 12 MR. GIBSON: It's all on the table. 13 MR. HERBERT: Could I ask something that -- maybe 14 15 I'm mistaken -- is not on the table. My concern about funding projects in education is, one would say, instrumental 16 to my concern about the quality of American education. 17 in the particular area that several of you have brought up, 18 19 sort of trying to strengthen the knowledge of teachers and the kinds of institutions that nourish them. 20 You know, we do what we can, but let's face it. 21

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NEH is, you know a drop in the bucket.

You know, right now we have a 1 to 10 funding ratio in that kind of program. Anybody want to drive it up to 1 to 20? Fine. That, I don't think, is the essential question.

But I tried to raise a question of state policy in education. That is to say, the administration's legislation has made the chief state school officers an essential partner of federal-state cooperation to reform American education.

There is to be drafted in each state a comprehensive plan that involves the disposition of something like \$10 billion of federal money. The legislation currently says that this money may be spent on academic subjects, but it need not be spent on academic subjects. It also could be spent on keeping order in classrooms and fire drills and stuff.

So it seems to me we have in the country -- you know, these kinds of examples could be multiplied endlessly. They're major policy questions, and it seems to me that I'm sort of hoping that's what state councils would be interested in getting into.

The humanities have almost no defenders at the state level. There's a lot of silliness going on in the states in education. And I sort of was hoping I'd come to

the meeting and find out that that was an area of possible 1 partnership. 2 The money here really, you know, it's almost 3 nothing, in the scheme of things. It's virtually no leverage 4 at all, in terms of what the problems to the country are. 5 So could I ask the straight question, which is: 6 Are the state councils interested in state education policy? 7 MR. GLADISH: Some councils have already 8 demonstrated that interest. For instance, Texas has done a 9 series of these initiatives. Not to try to speak too 10 parochially, in Indiana, for three years we have funded 11 without money a thing called the Indiana Education Leadership 12 Summit. It's brought together all the key policy leaders, 13 the only place they meet in the State of Indiana. It hasn't 14 had much impact. Nor has anything else. 15 But sure, and it's replicated all over the country. 16 But again, it's state by state, council by council, program 17 18 by program. MS. WATSON: But I do think it sounds like a very 19 fruitful area for partnership, and I'm glad to hear that. 20 MS. MYERS: Yes, real partnership. 21 MR. HERBERT: These situations are desperate. I 22

mean, NSH has got all kinds of money in the so-called statewide initiative. They are organizing the math and science teachers.

Well, we don't have the kind of money in all of NEH that they're putting into that effort. We've got something else, maybe an organization. But the situation is equal, is more desperate in language education than it is in mathematics education. And I don't see that we're doing anything about it.

MR. HAMMER: That Title II stuff all came from particular programs, many of them in the humanities, which were all rolled into block grants and then disappeared in the early '80s.

MS. ELIZABETH YOUNG: Well, you know, sometimes you have to do things a little bit less diplomatically. And when we started in Virginia the teacher training institutes, we had a favorable administration. But rather than funding dialogues with state administrators or principals or boards of education, all of which I certainly endorse, we simply said, "All right, we're going to create the grants."

And by the way, we had one board member who came from the business world who was violently against this. He

was outspoken throughout his term and violently against this. He felt this was interference in state education policy. And we politely explained that we weren't saying, you know, what should be taught so much as the institutes focussed on, for example, philosophy or foreign language.

In fact, one of the ones that was most successful was the teaching of humor. We almost rejected the application. Good thing we didn't.

But anyway, what happened was we put out essentially the option for people to submit the grants, and then we invited the chief state school officers and others to a meeting and said, as politely as one can, "We're giving away this money. We're getting involved in education. Now, do you want to be on our side or not?"

Well, again, with a lot of goodwill and good politics, it worked beautifully, and the person who was then in charge of education in the state is now the president of the University of Virginia, which is also nice.

But I think we could have spun our wheels, frankly, by having had some meetings that, even with goodwill, wouldn't have gotten us as far as putting real money in the field. And I'm not saying that training, whatever it was

that summer, 200 teachers, has changed education in the State of Virginia, but I think it did get the attention of some of the folks in the legislature and in the governor's mansion, and for the better.

MS. ANN YOUNG: One of the things that I find that I have the luxury of is that I'm new, so that gives me an excuse to be marvelously naive. And I don't know how long that's going to last, but I'm milking it for all it's worth.

So having said that, I come to the Humanities

Endowment with a bit of a different perspective, being

education, having worked on the Education Subcommittee for a

number of years, working on a lot of the legislation that

went through and developing models.

The only model of know, which, I think, speaks very well to this model of state humanities councils, is that of the state vocational education councils. And they really are truly a marvelous construct. What they do is the federal government provides the money for state vocational education councils, whose members are comprised of a broad crosssection of people who are stakeholders in the vocational education enterprise.

And by "broad," I mean truly that -- outside of

what you would consider the traditional field of people who might initially be drawn into this.

What that does is, in effect, in a state, is it develops a network of advocates who go to the state legislature and work on increasing the resources and the partnerships within the state. It all sounds very perfunctory.

But the one story in my whole association with the state vocational education councils I will never forget is when I was sitting at dinner with the director of the Rhode Island state vocational education council, who announced to me that he was a Barry Goldwater Republican and that he didn't believe in federal expenditure of dollars and he didn't believe in spending money on education, but by God, he got involved in this vocational education council because the governor appointed him, and he suddenly began to believe in what the whole purpose of vocational education was all about, and recognized it as one of the true fundamental building blocks of economic reform in the state.

And suddenly you have a man who doesn't believe in shaking down dollars going up to the state legislature and being the real spokesman in the state for vocational

education.

Now, having said that, we're all facing this desperate situation of the shrinking dollar, whether it's the shrinking federal dollar, the shrinking state dollar, the shrinking foundation dollar, what have you.

And yet, we are all in the grant-making enterprise of providing money and fiscal support for humanities, whether it's education or public programs or access. But it really is ultimately the same purpose.

And I wonder if there isn't a model where you -where we have a much more sense of synergy in terms of
combinations of strike zones. We make the strikes, which are
grant-making and competitive. There is state money, which is
divided according to formula, which is another way of
striking in a geographic area.

You, at the state level, make your strikes in grant-making throughout the state, and at each level, there's the sense of building and developing partnerships.

Is there a scenario where we could construct, within or outside the parameters of the congressional authority, where there is some sense of a building mechanism developed within each state for building upon grants that

have been made -- from us, from you, from foundations, whatever, in the humanities enterprise, so there's a greater synergy, to use this word again, of combining the resources and merging the effectiveness of what we're doing.

My sense, being here for a very limited time, is it is, perhaps, too disparate and isolated, but in combination, could have a very strong effect.

MS. MYERS: And you're talking, then, about a partnership that is really based on the needs of the states and the skills and resources of the various divisions within the Endowment. Is that as I understand it?

MS. ANN YOUNG: I'm not so sure it's that because the need is so great out there, you cannot comprehensively address the need nationwide, given the federal dollars and the state dollars. But when a grant is made, that it goes beyond the particular time and the particular function of that grant, that there's a way to disseminate and build upon, is given the investment of dollars at any level, is there a way to create a network around that, so that it's replicated in other areas, or as seed money for development?

MS. MAY: Well, I think, Ann, each of us do that in our own particular way. That's the way we make our program

dollars stretch. For instance, in Oklahoma, we have all these things like Let's Talk About It Oklahoma, where we have 25 themes and it goes to, you know, 30 libraries a year or more and then we have the traveling exhibit program, where there are about 30 exhibits and they're used to generate, oh, God, all kinds of activities you wouldn't even begin to dream about, if that's the kind of thing you're talking about.

And I think in every state there are resource centers, there are varieties of different kinds of things.

And then, in Oklahoma we've also created what we call the Oklahoma Cultural Coalition, where a lot of organizations that get grants from us and the state art council are pooled together in a big coalition and we have a meeting every other year. We're actually doing a state cultural plan.

So, you know, I think that in lots of different states, I imagine these kinds of things are going on, where we're building those kinds of networks and constituencies that do say, "Yeah, we like humanities."

And we have the state department of education in our coalition. We have the regents for higher education in our coalition, and the historical society. We even have the department of commerce.

You know, I think that all of these people see some 1 importance in humanities and the arts that, for a variety of 2 different reasons, all in a kind of a different level, too. 3 So I think those kinds of things are happening by the -- at least in my state, by the work of the state humanities 5 council. 6 Yes, and I think that's just MS. ANN YOUNG: 7 terrific. From what I've heard in terms of my limited 8 knowledge of state councils, it's very exciting. 9 I guess my question is if, once the federal grant 10 is made, on a competitive basis, is there a way to weave that 11 into what the state councils are doing, whether it's a 12 fellowship or it's a teacher training program or it's 13 something like that? It's making it part of this great rich 14 15 fabric that you're working on. MS. MYERS: Robert. 16 MR. CHEATHAM: That's part of the reason we're 17 18 having this reason, I hope. 19 MS. MYERS: Right. Each time we get a new chairman, 20 MR. CHEATHAM: they start receiving massive mailing from NEH and from the 21 Federation, in fact. That's a whole other issue. They're 22

just inundated with all this mail. And every new chairman that comes, when they get the quarterly -- I think we get a note of what grants had been funded in our state -- very few in Tennessee, but of those few, every chairman says, "Did you know about this?" Of course, we didn't know about this.

And they'll be going to institutions that we have very close cooperative relationships with. They sometimes go to institutions that we will not fund because we know them too well. But there is never any -- I mean, that just goes -- that might as well be from NSF or the Department of Defense or anybody else, as far as we know anything about it, before, or after.

MS. ANN YOUNG: What about our annual report?

Doesn't that provide, every year, the grants that we give

out?

MR. CHEATHAM: Yeah, and you can figure out the ones from your state by going to the index and moving back and forth between it and the major things.

MS. MAY: We can afford an announcement. You know, in Oklahoma there are three, maybe each quarter, maybe three. There are very few, actually. And a lot of times we, like for instance, there was a big grant to the Oklahoma

Library Association and we serve on the advisory board for that. We're, in many cases really, closely tied. The Oklahoma Museums Association got a grant last year that grew out of a lot of the work that we did with the Museums Association.

So I think that in Oklahoma, at least, a lot of that is our work, but sometimes it isn't. You know, I think the University of Tulsa got a grant from probably the Education Division to summer seminar or something, or, I don't know who, for teachers, though, democratic citizenship or something like that. It's going on in June.

MR. GLADISH: Sometimes the chairman will come to a state and the state council won't know that he or she is there, just as an example, or that they're coming.

MS. MYERS: Well, it sounds as though we have a communication problem. That's certainly one thing on the table that we want to acknowledge because everyone, in one way or another, has articulated that the divisions and the state councils ought to know more about what's going on in the state, what's going into the state, specifically, and what needs --

MR. WILSON: That's great to receive those reports

and know what we're missing. We wouldn't know that if we hadn't gotten those reports, so they are helpful.

MS. MYERS: Well, and receive them in a way that's more user-friendly and makes the state council more effective in complementing the mission of, or the work of other divisions.

MS. JONES: While we're talking about problems, though I'd like to say that -- there's a basic problem, I think, in humanities fields, and it certainly is in American history, which is that people in that field don't talk to each other so well across institutions, which is to say the communication between K through 12 teachers and college and university people, museums -- that's improved a lot in the couple of decades I've been worrying about this. And I think one of the reasons it has improved has been the work of state councils.

I mean, I think that the requirements of having humanists involved in programs where they wouldn't have naturally gravitated, that sometimes you've got to go out and find a Ph.D. in American history because we can't this program without one.

And then sometimes, the impact is that person gets

Diversified Reporting Services, Inc. 918 16th Street, N.W. Suite 803 Washington, D.C. 20006 (202) 296-2929 energized and excited about the possibility of doing something in a library or in some other kind of organization entirely, and that's been a real strength. But it's something that, you know, we've been involved with history teaching alliances, which have had funding from a lot of state councils, but also have had funding from the Division of Education.

It's kind of a good example of what you're talking about, where there's a national branch, but I don't have a sense that there's any effort here or down on Pennsylvania Avenue to sit down and talk about history teaching alliances as something that state programs and the Division of Education have a state in together.

MS. MYERS: Pat, I've been listening a lot and thinking about some of the other disciplines that we work with, and I want to pick up on that comment because I think I have felt and worried about the humanities piece of our constituency as not having the same, communicated to us, sense of urgency about getting on the education agenda and getting their agenda moved forward as I've heard from the arts, who've been incredibly well organized, and science and math, who are also incredibly well organized.

And I would think that even though you have 1 structural problems you want to discuss and solve, where the 2 chairman started about getting greater numbers of people 3 4 involved in the humanities should be a real rallying point. And some of the campaigns of "Get the arts back into 5 education" just had such incredible pay-off. 6 So you need this joint rallying point, this flag 7 that you're all carrying forward together, and you really 8 need to be playing with the state school systems because your 9 colleagues are, in big, big ways. 10

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MS. JONES: Social science as well as arts and --MS. ELIZABETH YOUNG: The problem with that is it's The first thing they very hard to organized philosophers. want to do is sit down and decide whether they ought to be organized or not. Then you've lost them all.

MS. WILLIAMS: But state councils can do that.

MR. CHEATHAM: The other real difficulty is the way we're structured. We just recently changed our definition to include -- I mean, now our humanities, we have to have 50 percent humanities scholars. Is that what we say? What do we say? Humanists? Whatever word we use.

We just recently changed that definition to include

K through 12 teachers. There's a real -- I notice, I want to 1 show these. One of them points out what I've found a real 2 problem with the institutes. We have a teacher award 3 program, where we give six awards to K through 12 teachers 4 annually for humanities -- excellence in humanities teaching. 5 And I also get, however often, annually, I think, 6 the list of people in the State of Tennessee who have gone to 7 the institutes funded by the Endowment. 8 What you'll see later is that, and I'll just show 9 you this. I'll pass this out. 10 MS. MYERS: Yes, because we're coming to the end of 11 our first session. 12 MR. CHEATHAM: On the back page you'll see "NEH 13 participants in summer seminars, 1983 to 1990." The total 14 participants was like 35 plus 17, I think. 15 That's all that have participated. Tennessee would be less than most states. 16 It's the very last one. 17 This is Tennessee, in this period of seven years. 18 Thirty-five of those teachers were from private schools; 19 something like 17, or maybe that's 18, were from public 20 Eighteen were from Baylor and McCallie, the two 21 schools.

richest public schools in the State of Tennessee -- private

schools in the State of Tennessee.

So as many people are going to NEH summer seminars from the private schools of Baylor and McCallie as from the public schools.

There's a reason for this. And we get it in the teacher award program. You receive these awards. If they've gone through your training — that is, Ph.D. training, which is where they are from Baylor and McCallie, they speak your language. If they've gone through K through 12 education training, they speak education language. And that sounds bad to us. We don't like that language.

Somebody -- so every year, when we do our teacher awards, we have to remind ourselves, because they're speaking not your language doesn't mean they're stupid or doesn't mean they're bad teachers. And that's something that the humanities has to work out through the whole business.

We have a very hard time talking to the educational establishment, and we really think we're better than they are, K through 12 education establishment. And we've got to solve that problem before we can go to the state and say, "Clean up humanities education."

MS. ELIZABETH YOUNG: Do you typically have K

through 12 people on the council? 1 MR. CHEATHAM: We have three. We're trying to do 2 3 it but it's slow. Our staff is all trained through the Ph.D. programs. We're ignorant about K through 12 education. 4 MS. WATSON: Just to get clarity, is this summer 5 seminars and summer institutes, both of which are funded at 6 7 NEH, or just summer seminars? MR. CHEATHAM: It's whatever comes out on that 8 list, that we get of all the teachers from our state. 9 this happens through nobody's fault. How this happens, I can 10 tell you how it happens. 11 12 If you and I decide we want a summer seminar, we apply to NEH and get the money to do the summer institute or 13 seminar or whatever it's called. We get the money, then we 14 15 pick the teachers, right? Isn't that correct? MS. WATSON: Right. 16 MR. CHEATHAM: Well, we've never done this before. 17 We don't know the past. We read the applications. These 18 people talk our language. We pick the ones from the private 19 schools, because they speak our language. And we aren't told 20 by NEH, you have to do X number. We're told to pick the best 21

teachers.

Well, of course the best teachers speak our 1 language. Why wouldn't they? 2 MR. HERBERT: You know, actually there's another --3 since I'm not responsible for seminars, I feel completely 4 5 free. (Laughter.) 6 MR. HERBERT: If the fellowships people were here, 7 we'd hear about it. 8 There actually is another issue here we've 9 discovered, trying to do the same kind of analysis. I agree 10 with you, though I sort of prefer humanities to educationese 11 as a language. One ought to be bilingual in these methods. 12 MR. CHEATHAM: I've had to learn to be bilingual. 13 MR. HERBERT: But, you know, there is another issue 14 in this public-private thing, and that is curriculum. 15 is to say, the typical move and what we get driven by is the 16 interest of the higher education person, who wants to offer 17 the seminar. 18 Well, right? But in fact, public school teachers 19 are driven, by and large -- pick your state; it's all 20 different -- driven by and large by the state curriculum 21 22 framework.

Well, it very often is the case that the topic

chosen for the seminar is utterly irrelevant to what that

teacher teaches.

Now, we may want to fix what that state requires

them to teach. In many cases, we certainly do want to do

that, or at least I do.

On the other hand, people are not going to choose

not to get a gas station job or a grocery store job over the

not to get a gas station job or a grocery store job over the summer or whatever to go to an underfunded NEH summer program if it has nothing at all to do with what they're going to do in the next year.

So there is another dimension. I agree completely with what you've said about languages, but there is this other dimension, and that is that we are not aligned to, because of our mechanism, to the needs of a large group of teachers. And so the ones are captive of these frameworks.

So one of the questions is the relevance of our work in education, at either level, to the needs of the teachers as they're being driven, and the reciprocal of that is how do we get them driven someplace else?

MS. MYERS: Yes, because if our overriding mission is to serve the American people more broadly with the

humanities, then we have to -- there's a lot of fixing to do 1 in between, you know, to get states motivated to understand 2 and commit themselves to a different kind of education. 3 MR. HERBERT: Yes. Just to make a point, some of 4 us around the table have been working in various ways on the 5 national standards in history. Well, humor does not occur in 6 the National Standards on U.S. history. It's not part of the 7 national standards. 8 MR. GIBSON: A Virginia seminar. 9 MR. HERBERT: So the trick is to figure out how to 10 make that topic serve the general purpose. 11 MR. CHEATHAM: Can I explain these, as long as I've 12 given them out? 13 14 MS. MYERS: Sure, and then just make a remark or 15 two. The reason for choosing '85 to '91 MR. CHEATHAM: 16 is my spread sheet would let me put in six years, and the 17 most recent one I had when I did this was '91, so that's the 18 19 only reason. These are the states in population order and these 20 are what they get from every division except DSP, is the 21 first one. The second adds DSP, and what you see is that on 22

the right, the smaller states go up. It has almost no effect 1 on the larger states in the scale, and that's what we already 2 The formula is biased for the smaller states. 3 Robert, can you just help in an MS. ANN YOUNG: illiterate fool over here? 5 MR. CHEATHAM: I'm having trouble reading it. 6 The first one, the California number, can you tell me where that 7 is? 8 MR. CHEATHAM: But you can see the specific number 9 a little bit better when it's broken down my state. 10 just to show you a quick graphic, that it looks randomly 11 inequitable, at first. And then, if you look at the other, 12 the third one over shows you D.C. is the first, and it's up 13 around \$65, \$66. The lowest is Florida, up around -- it's 14 under a dollar. So that's the range. 15 The jagged line represents the portion that is 16 state council money. So in the case of Virgin Islands, they 17 get almost nothing from NEH nationally, except through 18 So that's why that peaks up there. You can see it 19 even better on the next one. If you look at the next one, 20 21 which is a high-low graph, the bar represents the amount of

that money that comes from the Division of State Programs.

See that? 1 So on the Virgin Islands, the second one, there's 2 3 this long bar. That's all the state programs. Vermont, the third one, the bar is not nearly so long that represents 4 state programs, so they're getting all that other money from 5 the other divisions. Do you see that? 6 MS. MAY: What about D.C.'s bar? 7 MR. CHEATHAM: D.C. has no bar for state councils. 8 D.C. is off this chart. This chart goes up to \$18 and D.C. 9 10 is at \$66. D.C. is simply off the chart. MS. MAY: In NEH grant funds for states? 11 MR. CHEATHAM: In this particular one. In this 12 one, if you leave D.C. in, it s distorts the rest of the 13 graph that you can't see everybody else in detail, because 14 15 D.C. gets much more than anybody else. MR. HAMMER: We pay for it in other ways. 16 MR. CHEATHAM: The next ones are interesting. 17 is a bubble chart. The bubble represents the size of the 18

is a bubble chart. The bubble represents the size of the state. So the object of the game here in these bubble graphs is to get to the upper righthand corner, which means you're getting a lot from the state.

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The way it's set up, you go to the right if you're

1	getting money from DSP. You go up if you're getting it from
2	the rest of the divisions.
3	MR. HAMMER: Are we supposed to just guess what
4	these gigantic ones are?
5	MR. CHEATHAM: Well, you see them as you go.
6	First, this shows you D.C. and Virgin Islands.
7	MR. GLADISH: The bubble test.
8	MR. CHEATHAM: The first one shows you basically
9	that everybody is basically, if you look at it this way,
10	everybody is together. They're basically clustered. The
11	real anomalies are the Virgin Islands, and if this were done
12	in '93 and '92 you'd add Guam and Northern Marianas, because
13	they're going to go way out on the state programs because
14	they just don't have that population. So they're going to go
15	way out of the chart that way, per person.
16	D.C., as we talked about, if off. But if you look
17	at everybody else, all you see is some of the smaller states
18	breaking away from the center there, the center being on
19	zero, basically.
20	You go to the next, and this excludes D.C. and
21	Virgin Islands, so you can see the explosion. You can see
22	Massachusetts and New York, though they're not getting a lot

1	per capita from the Division of State Programs, like Alaska,
2	Wyoming, North Dakota and Vermont are, they're moving way up
3	in terms of money from the other divisions. Massachusetts is
4	around \$11 per capita, New York at around \$8.25 or so per
5	capita.
6	So you move next and you this goes from \$12.
7	You're still richer if you get money from NEH, from the other
8	divisions, than you are from the state. Because the scale
9	here is from \$12 from other divisions and \$6.50 from states.
10	The next one states \$6.50 and \$6.50. So you get
11	just as much money going up as you do across. Now you notice
12	that a good part of the East Coast is gone, of the Northeast
13	coast is gone. Maryland and Connecticut are still here, but
14	Massachusetts, New York, Rhode Island they're off the
15	chart now.
16	MS. MAY: Because they get more than
17	MR. CHEATHAM: Because they get more than \$6.50,
18	right, or \$6.50 from the other.
19	Then you move to the next one and it goes to \$2.75,
20	and you can see how it's broken down. There are ways to
21	interpret this breakdown. I won't use my standard line.
22	The last one shows the ones that get \$1.50, no more

than \$1.50 from each division. This is about a third of the nation. And we've got other states long ago who were getting \$6.50, have gone off the chart at \$6.50. These are the states that get \$1.50 from each division during these three years. And it's almost one-third of the nation, and including the home of the President and Vice President of the United States, and most of the South, for that matter.

Another way of looking -- because dollars per state

Another way of looking -- because dollars per state is not always a true way to talk about service. For example, you could have a lot of the Massachusetts grants money could, in fact, be serving all of New England. I don't now that, but that's possible.

So another way to look is venues of NEH exhibits per state. I just used five selected six-month periods based on the ones I had, that I could find the books, because we get these books about -- Tennessee is somewhat behind. It's always behind Canada. The last time we were behind Pakistan in venues.

MR. GLADISH: For NEH exhibits?

MR. CHEATHAM: For NEH exhibits, right.

MS. ANN YOUNG: Can I ask a question? What would happen to the average per capita dollar if you divided \$177

million into the population? 1 MR. CHEATHAM: I'll show a chart that gives you 2 3 some sense of that later on, per division. MS. ANN YOUNG: No, I mean total. \$177 million and 4 you've got, what? We're talking about less than what you're 5 showing on this chart. 6 MR.CHEATHAM: You would be talking about less. This 7 is a six-year period. This is six years. These are the 8 states in population order according to the venues each 9 period, is shown in a different graph, different hatchmarks, 10 to show you that it can vary very much from period to period. 11 Some states don't have any. 12 The next one, I've just broken it down to show you 13 the states in venue-person-person order, and it goes from 14 15 Idaho, Guam, West Virginia, Utah, which have no exhibits during this period of time, Indiana being the one which has 16 5.5 million people per venue, to D.C., which is somewhere in 17 the 50,000 or so per venue, or probably less than that. 18 19 MS. MAY: So you're saying this is the attendance? MR. CHEATHAM: No, this is how many people in that 20 state per venue. So if you had five exhibits coming to your 21

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state during that -- and it doesn't tell you the cost of

anything. For example --1 MR. GLADISH: In Indiana, we have 5.5 million 2 3 people and --MR. CHEATHAM: You had one exhibit. You had one 4 exhibit during this period. Tennessee probably had two. 5 Tennessee had two. But they can be -- there's no distinction 6 here between the King Tut exhibition and that wolf thing 7 that's going all over the West. If in fact, if the wolves 8 9 hadn't been, there wouldn't be anything in the West. MR. GLADISH: Thank God for the wolves. 10 MR. CHEATHAM: The next I did, and this is very 11 difficult to do nationwide because this is extremely hard to 12 get this breakdown and do it for your state, the way the 13 information is presented to us. But this is analysis of 14 support to Tennessee. The rest of the time, I have not been 15 making distinctions between scholarship and public. 16 So I can understand, for example, that Tennessee 17 18 does not have the scholarly resources, say, of North Carolina. I'm perfectly happy to admit that. I'm perfectly 19 20 happy to admit it does not have the scholarship resources of Massachusetts. 21

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So the fact that we're behind in the Research

Division would not disturb me that much. It does start

disturbing me when we're behind in the Public Education

Divisions, because I think need needs to be a part of the

equation, and Tennessee needs the humanities at least as much

as the people in Massachusetts do.

So this breaks it down by division. The white bar

represents what would be the national per capita. So during

this period, the Division of State Programs, national per

Tennessee would be getting 70 cents, so we would be at 93.8 percent of the national. Notice we're behind the national in everything, but I expect this. I'm used to this.

capita would be 74 cents or something like that.

The interesting thing is the division we're second best in is Research, where we're at 68.1 percent of national per capital. That surprises me because that's where I think we should be lower.

What concerns me is in Education, we're at 59.9; in Public, we're at 41.5, though our educational institutional and our public is as much in need as everybody else's.

Fellowships and seminars, we're at 48.4, challenge 40 percent. And preservation, clearly you do not want to preserve Tennessee's cultural resources. Fifteen percent.

1 MS. MYERS: We don't know how many applications 2 there are. MR. CHEATHAM: What do you mean? By the number of 3 applications? Oh, I'm sure, I'm sure the reason we're higher 4 in Research is that everybody in Tennessee who qualifies for 5 a research grant from NEH knows you're up here, knows how to 6 apply, knows how to speak your language and knows how to get 7 the money. 8 The fact is, everybody who qualifies for Public 9 does not. And so it's not sufficient, it doesn't seem to me, 10 to say that you don't get the applications. The problem is 11 you're not educating Tennesseans. 12 MS. MYERS: Are you finished with this 13 presentation? 14 MR. CHEATHAM: I've got one more. The last one is 15 I took and tried to break it down, and this is subjective, 16 between the funds that go to Tennessee during this period 17 that are appropriated to Tennessee Humanities Council. 18 That's 33 percent of all NEH funds went to the Tennessee 19 The national, I guess, would be 20 20 Humanities Council. 21 percent because that's the formula.

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B are funds granted for state and local public

education. That means those are projects that cannot be conceived as national in any sense. They are for local, state and local public education, and that's 19.7 percent.

Then there's C, the funds not categorized. Tho

Then there's C, the funds not categorized. Those are ones I couldn't make a subjective judgment. I mean, if you sit down and say, "Is this national or is this not?" I couldn't decide, so I just put them in a category of not categorized.

And D is funds granted in support of scholarship and national public education.

The point being if you say that we should be doing the local work and the national should be doing the national work, then in Tennessee, we would have gotten 53 percent of the money instead of 33. That's one.

MR. HAMMER: One thing about the preservation money is that the great bulk of that for the fill-in goes to research libraries, of which Vanderbilt is one of the ones that gets it, but it does also mean that the more than half million volumes that have been filmed are now available in Tennessee that weren't.

MR. CHEATHAM: But there are other things that are being preserved by preservation that are not simply those big

1	libraries, and I understand that, too.
2	MR. HAMMER: Like the newspaper programs.
3	MR. CHEATHAM: Well, not just the newspaper
4	programs.
5	MR. GLADISH: Sondra, can I ask just one question?
6	MS. MYERS: Robert, so what is your observation
7	about the implication of this for this discussion about
8	partnership?
9	MR. CHEATHAM: I would think that this is
10	indefensible. Page 1 is indefensible to Congress, I would
11	think. Congress has never seen this, but if I took this to
12	our congressional delegation, they would see it as
13	indefensible. They would say, "Why is Tennessee not getting
14	any of this money?"
15	We need to be able to defend them. If this is
16	defensible, we need an answer. If it's not defensible, we
17	need to solve it.
18	MR. ROBERTS: Well, it would be interesting also
19	to have you take some of those and do the national-local
20	picture for some of the states that are outrageously high.
21	MR. CHEATHAM: The problem with that is that I
22	could not do it.

MR. ROBERTS: I'm not saying for you to do it, but 1 I think when you look at a Massachusetts and a New York, then 2 you're looking at places like WGBH, so if they get a lot of 3 money, does just Massachusetts benefit from that? Ιf 4 you say that we benefit from a television program, then we 5 all do. 6 MR. CHEATHAM: No, I think you're right. 7 do that because it requires you have to know your own soul. 8 MR. ROBERTS: And also, those institutions that are 9 in some of those states also tend to get bigger grants, I 10 mean, for the types of work that they're doing. The King Tut 11 exhibit, if that went through the Met, then who knows how 12 many million it was, and so it only goes to six sites, but 13 when it's in St.Louis, is it just benefitting Missouri? 14 15 Well, no, probably people are coming from 18 states away to go see an exhibit like that. 16 MR. CHEATHAM: I understand that. 17 MS. MYERS: I'd like to -- Bill wants to say 18 something but before he does then I think we should -- we had 19 planned to wind up at 5:30 but we didn't, and that's fine. 20 First of all, we are going to be spending the rest 21

of the time together, too. But at 6:00, or as soon as you'd

like, you're welcome to go up to the cash bar. They have a 1 niche in the lounge for us. It's quite presentable. 2 not segregated. It's not --3 4 MR. CHEATHAM: A lounge niche. (Simultaneous conversation.) 5 MS. MYERS: And then dinner at 7:00 in a part of 6 the restaurant that's --7 MR. CHEATHAM: A niche in the restaurant. 8 9 MS. MYERS: A niche in the restaurant. However, we 10 have Bill and we have serious issues on the table that refer, again, not only to the partnership, to choose the very nature 11 and, shall I say, the scale of our organization, of our 12 Endowment, which, in itself, is perhaps the biggest problem, 13 14 that we're so small. But we will continue and need to focus on the 15 partnership when we reconvene informally tonight and tomorrow 16 morning. 17 But Bill, would you like to have a last word? 18 It seems to me there are two MR. WILSON: Sure. 19 tones to debate. One is the question of equity. I certainly 20 am not prepared that per capita dollars is fairness. Ιt 21

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seems to me that's a discussion.

The other is a political dimension. One of the things Vermont has that probably we don't deserve is a Superfund site. We have a Superfund site for the same reason that we have the per capita value that we have in terms of humanities, and there's a federal system which, in fact, demands, by its very nature, something different than per capita.

Obviously the question is, both in terms of fairness and political equity, I'm sure the Vermont delegation would like the numbers, but the other question is what are the boundaries around fairness? That's a tough one, it seems to me. And I think that's a fair discussion to raise. And I guess in my own mind, since I'm more removed from it now, in a sense, I don't know what numbers seem to dictate fairness or not. But the observation is, I think, interesting.

MR. CHEATHAM: Well, we're one of the states that I should say that if it's all divided up per state or per capita, we get the same amount of dollars, so it's one of those.

MS. MYERS: So it's fair, in other words.

MR. CHEATHAM: Well, it just doesn't make any

difference. 1 MR. MAY: One of the things I was going to say, 2 though, in terms of strengths and weaknesses, it's obvious 3 that the strength of state humanities councils is it gets the 4 Endowment to every nook and cranny of the country. That's a 5 6 strength. MS. WATSON: The other strength is that you get the 7 funding every single year. It can be counted on. 8 MR. MAY: That's right, and it's consistent and 9 it's fair and there are some people, I contend, who would not 10 go to the National Endowment for the Humanities because it's 11 too frightening. Some people won't come to us because it's 12 too frightening. But they're going to come to us a lot 13 faster than --14 MR. CHEATHAM: That's why you do packaged programs. 15 MS. MAY: Yes, right. And some people can't think 16 what the humanities are, and that's another reason why we 17 need packaged programs. 18 MR. GIBSON: That's a terrific point to end the 19 conversation on. I think one of the challenges Robert 20 indicated is that we need to do a better job of getting the 21

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word out to people on how to make applications and that we're

not that formidable and you can go to your state council, you 1 can go to the National Endowment for the Humanities and 2 you'll get a fair hearing. 3 What we need to do tomorrow is to try to figure out 4 how -- part of the challenge for tomorrow is to figure out he 5 we can get that word out and how we can build a partnership 6 7 in that way. MS. WATSON: I think that there is a challenge, 8 though, to the National Endowment to give more consideration 9 to need and take on that as a question for ourselves, because 10 we operate on a principle of peer review and excellence, and 11 feel quite happy and satisfied when we have satisfied those 12 13 requirements. And I believe that it is -- it would be well for us 14 15 to take into consideration needs in the humanities, as well as needs for the humanities, when we think about what we 16 might do as we go about our strategic planning. 17 MR. CHEATHAM: I think part of that is because 18 you're using the -- in scholarship, need is not necessarily 19 something that's so readily identifiable. 20

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MS. WATSON: I'm not sure that I agree with that.

MR. CHEATHAM: But in the public, it's got to be

there, in every decision that's made, I think.

MS. MAY: Well, one of the things -- I talked to John about this, I just have to mention, and he agrees with me. He calls it the Peter Gay syndrome. One of the things I've observed in being on public panels, the Division of Public Programs panels, is that if you're sitting in a room and a proposal comes in from Johns Hopkins University -- I don't mean to single Johns Hopkins but that's just happened the last time I was there, then all these scholars that are in your panel have been taught by these professors that are at Johns Hopkins University, and they're all going, "Wow, he's got a proposal in here? You know, it's got to be good."

Maybe we don't know the answer to this question and maybe we don't know the answer to that question, but with that proposal from South Carolina, when its questions are raised and the teachers in South Carolina have not taught the people at the table, those questions, which are always in a proposal, if anybody's reviewed proposals, you know there are always questions that are not answered. We don't trust the professor in South Carolina because we didn't study under the professor in South Carolina.

And there's something inherent in academic where a

1	lot of people who are judging on these panels went to
2	Princeton and studied under Peter Gay or wherever, you know.
3	And so they're impressed by him and they trust him. And they
4	didn't go to the University of South Carolina or the
5	University of Oklahoma.
6	MR. ROBERTS: It happens if it comes from WNET,
7	WGBH, that means more. It comes from the Metropolitan Museum
8	or Chicago Art Museum.
9	MS. MAY: Right.
10	MR. CHEATHAM: That's a much longer discussion.
11	It's not quite that simple.
12	(Simultaneous conversation.)
13	MS. MYERS: Think partnership
14	(Whereupon, at 6:00 p.m., the meeting was
15	adjourned.)